



CITY OF CAPE TOWN  
ISIXEKO SASEKAPA  
STAD KAAPSTAD

## **ANNEXURE 16**

### **MUNICIPAL ENTITY – SCHEDULE D (ANNUAL BUDGET AND SUPPORTING DOCUMENTS)**

2017/2018

# CTICC

## SCHEDULE D – ANNUAL BUDGETS AND SUPPORTING DOCUMENTATION

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# PART ONE - ANNUAL BUDGET

## 1. Chairpersons report and resolutions

Please see separate report.

## 2. Executive summary

The CTICC's financial history indicates that the Company has managed to progressively generate an operating profit year on year. The Company continues to adhere to its mandate by maintaining its financial sustainability, while also contributing to GDP and job creation. The financial plan for 2017/18 reflects that, with the projected hosting of 590 events, the Company will be generating total revenue of R273million for the year. The 2017/18 financial year budget has also taken into account the anticipated opening date of trade for the CTICC East Expansion at July 2017. The result of this is that the existing operation has to absorb the start-up costs for the new building. The 2017/18 operational plans which are factored into the budgets have taken into account growth in primary and secondary revenue streams, as well as the continuous drive to save on costs. The business needs in respect of capital expenditure for the existing building, which is also funded from CTICC reserves, have been budgeted at R48million for the year. The capital expenditure is for new and existing assets, which will contribute to the CTICC remaining a world class facility.

The combined budgeted 2017/18 operating profit before interest depreciation and tax (EBITDA) for the company is projected at R15.1million for the year. The existing facility will generate a R24.8million operating profit before interest depreciation and tax (EBITDA), however, a portion of this will be absorbed by the start-up operating loss of R9.7million for the new building.

The 2017/18 budget includes a 41% (R43million) "blue sky" revenue, as the budget is prepared well in advance of the start date of the 2017/18 financial year, due to MFMA requirements. There are a few bookings in the system at the time of budgeting on which the budget can be based. Due to the nature of our business and the increase in short term bookings we have always included a portion of "unknown" revenue for the unknown or short term business. As venue rental income is the primary source of revenue

the other revenue streams' budgets are prepared taking into account these assumptions.

Gross Margins is budgeted to be maintained at an average of 80%. Indirect costs have been budgeted to increase by R57million (38.9%), of which R7.1million (4.8%) relates to the existing facility and R49.8million to the new building. The budget for the existing building takes into account significant savings in most categories of indirect costs, as a result of cost containment interventions. The 2017/18 budget reflects a R4.7million profit before tax for the existing facility and a net loss before tax of R684.4million for the new building. The combined net loss after tax for the 2017/18 financial year is budgeted at R679.7million.

### **3. Annual budget tables**

The basis of measurement and accounting policies in preparation of the budget has been consistent with prior years. Refer 4. Overview of budget-related policies

# PART TWO – SUPPORTING DOCUMENTATION

## 1. Overview of budget process

The 2017/18 budget process was prepared following a similar approach used in previous years. The budget takes into account the current market conditions, such as inflation, historical trend analysis, as well as the proposed city budget guidelines. The Company also adopted a zero based budget approach in most cost categories, which has resulted in a decrease in the current year budget, to support the business in operating during tough economic times.

## 2. Strategic alignment with the City of Cape Town's Integrated Development Plan (IDP)

The CTICC is committed to ensuring its activities not only align but also support the City of Cape Town's IDP. As a municipal entity, CTICC is required to submit, along with the annual budget, a multi-year business plan that sets key financial and non-financial performance objectives and measurement criteria. The CTICC's mandate of economic growth, job creation and driving the knowledge economy remains at the core of what the CTICC does.

The following table illustrates the alignment between the CTICC and the City of Cape Town. In addition to aligning with the City of Cape Town's IDP, the CTICC's business strategy is also geared at driving the knowledge economy and contributing to growth in the key economic sectors identified by both the City of Cape Town and the Western Cape Government as strategic areas for job creation and economic growth. Strategic economic sectors include:

- Agro- processing
- Finance
- Health and medical technology
- Information Communication Technology (ICT) Metals, Tooling and Niche Engineering
- Mining, Oil and Gas
- Retail
- The Green Economy including Renewable Energy
- Tourism and Events

**Table 1: City of Cape Town's Integrated Development Plan focus vs CTICC's Business Objectives**

Table 1: CoCT IDP Focus areas vs CTICC Mission

| Ref | City of Cape Town<br>2012-2017 IDP focus Areas                             | CTICC<br>Mission statement and Activities                                                                                                                                                                                                                                                                                                                                                                                    |
|-----|----------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.  | <b>The Opportunity City</b><br><br><i>Economic Growth and Job Creation</i> | <b>Maximizing economic impact and job creation through</b> <ul style="list-style-type: none"> <li>• Driving the knowledge economy and skills exchange</li> <li>• Attracting more meetings and events to Cape Town</li> <li>• BBBEE procurement of no less than 60%</li> <li>• Partnering with business tourism role players</li> <li>• The expansion (CTICC East)</li> <li>• New strategic business opportunities</li> </ul> |
|     | <i>Infrastructure-led growth and development</i>                           | The <b>CTICC East expansion</b> will effectively double the size of the existing exhibition capacity by adding 10 000m <sup>2</sup> of multi-purpose exhibition space and approximately 3 000m <sup>2</sup> of formal and informal meeting space. This will service high levels of demand. The expanded facilities will further enable us to continue to drive the economic multiplier effect.                               |
|     | <i>Promote a sustainable environment</i>                                   | The CTICC places a priority on integrating economic, social and environmental sustainability into every aspect of its business. The triple bottom-line approach is informed by a comprehensive environmental policy and monitored by a dedicated sustainability committee within the company.                                                                                                                                |
|     | <i>Leverage assets to drive economic growth</i>                            | The <b>CTICC's purpose</b> is to contribute and in fact, drive economic growth and job creation, and the CTICC have successfully delivered on this mandate year-on-year.                                                                                                                                                                                                                                                     |

|    |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|----|----------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    | <i>Training and skills development</i> | The CTICC is focused on <b>building capable and quality staff</b> through a constant focus on rewards and recognition, mentorship, financial and physical wellness. <b>Service excellence</b> is further enhanced through continuous innovation of technology and processes.                                                                                                                                                                                                                                                                                                                                                                           |
| 2. | <b>The Safe City</b>                   | The CTICC is focussed on putting measures in place to ensure a safe environment for anyone that walks through its doors. CTICC is a member of Cape Town Central District (CCID) and pays a monthly fee for support of cleansing and securing within the precinct and during large events.                                                                                                                                                                                                                                                                                                                                                              |
| 3. | <b>The Caring City</b>                 | The CTICC is committed to the local community and the contribution we can make in uplifting and empowering the local communities. The organisation supports four key Local Community Partners that link back to the CTICC's core business in order to provide ongoing support in the industries that are related to the company. The CTICC has a strong focus on volunteerism and encourage staff, suppliers and clients to assist the Local Community Partners through activations, giving their time, and direct skills exchange. In addition to the four local community partners the CTICC is involved in a number of broad community initiatives. |
| 4. | <b>The Inclusive City</b>              | The CTICC contributes to <b>transformation</b> by consistently meeting and exceeding the target of no less than a 60% of the expenditure being with BBBEE suppliers.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 5. | <b>The Well-run City</b>               | <ul style="list-style-type: none"> <li>• Compliance with MFMA and other legislation</li> <li>• Adherence to the principals of King III Code of Governance</li> <li>• Adequate risk identification and management processes</li> <li>• Obtaining clean, unqualified audits</li> </ul>                                                                                                                                                                                                                                                                                                                                                                   |



### 3. Key performance indicators 2017/18

As a results-driven organisation, much emphasis is placed on attainment of targets, firstly at an organisational level, and then cascading down to departmental and finally to individual performance assessments. The system of performance management is integral to achieving the financial and the non-financial targets. CTICC's performance is measured by the City of Cape Town against a set of Key Performance Indicators (KPIs). These are agreed between the CTICC and the City on an annual basis. The KPI's as referred to in Annexure B has two specific financial areas namely operating profit and capital projects.

These are key performance indicators which measures the financial performance of the Company.

### 4. Overview of budget related policies

The budget policies effective at the time of the budget preparation are as follows:

- 4.1 Annual Leave Policy
- 4.2 Asset Management Policy
- 4.3 Business Travel and Subsistence Policy
- 4.4 Cell Phone Policy
- 4.5 Credit control and Debt Collection Policy
- 4.6 Directors Remuneration Policy
- 4.7 Optimal Yielding Policy
- 4.8 Entertainment Policy
- 4.9 Fraud Policy
- 4.10 Investment Policy
- 4.11 Overtime Policy
- 4.12 Petty Cash Policy
- 4.13 Procedures for Acceptance and Receipt of Gifts Policy
- 4.14 Reward and Recognition Policy
- 4.15 Uniform Policy

These policies are available for inspection upon request.

### 5. Overview of budget assumptions

#### REVENUE

Venue rental has been budgeted to contribute 48% to total revenue. Income for this category relating to the existing building is budgeted to increase by 5.4% compared to the 2016/17 adjustment budget.

As in prior years, the budget includes a portion of "unknown business" which takes into account actual booking information in the EBMS system and factors into the budget, using a weighted calculation.

Venue rental for the new building includes 96% of "unknown business". This takes into account 12 months of trade, which is based on the anticipated opening date of July 2017.

Food & beverage revenue is calculated on a percentage of venue rental income which in turn is based on the events in the booking system.

## DIRECT COSTS

The cost of sales budget is in line with the historic trend of the Company.

## INDIRECT COSTS

Total salary costs for existing positions is budgeted to increase in 2017/2018 by 9.4% for the current staff compliment of the existing building, while total personnel costs for the new building have been budgeted at a percentage of the existing building.

Operations general costs have decreased slightly for the existing building compared to the 2016/17 adjustment budget, as a result of savings in the category of pest control services.

Other costs, such as, logistics and miscellaneous expenses, has been budgeted to increase by inflation, while costs for the new building have been budgeted at 60% of the costs of the existing building.

Utility Services are budgeted to increase in total by 70.7% for 2017/18, mainly due to the new building.

Electricity and water, has been budgeted to increase by on average by 11%, and rates at 6.5% which is more or less in line with prior year trends. The Company continues to embark on energy saving initiatives.

Maintenance costs are budgeted to increase by 52.4% in the 2017/18 financial year. This increase relates to an inflationary increase on costs on the existing building, plus general maintenance and maintenance flexi staff for the new building. The budget takes into account that most items will be under guarantee and requires no additional maintenance cost outlay for the new building.

Building costs are budgeted to increase by 60.9% compared to the 2016/17 adjustment budget of which mainly relates to the new building. Costs relating to the existing building have been budgeted to increase at 6.5%, while costs for the new building such as cleaning events, refuse removal and security have been budgeted at 60% of the costs of the existing building.

IT Costs have been budgeted to increase by 43.3% for the 2017/18 financial year. This relates mainly to IT Cost for the new building and has been budgeted at 20% of the existing building.

Depreciation is takes into account the additions to capital expenditure of R48million budgeted for 2017/18 as well as a reduction of depreciation as a result of certain assets being fully depreciated. The budget also takes into account a significant impairment calculation, as a result of the completion of the new building.

Depreciation relating to the new building has been calculated at the value of the project over a 40 year write off period.

## 6. Overview of budget funding

The CTICC is a profit generating entity and all operational and capital expenditure are self- funded through profits generated from operational activity.

## 7. Expenditure on allocations and grant programmes

The CTICC is not the beneficiary of allocations and grants and all operational and capital expenditure are funded through profits and reserves.

## 8. Board member allowances and employee benefits

The board members do not receive any allowances and are only paid a directors fee for their attendance of board and committee meetings. The directors' fees are also determined by the City in terms of national guidelines issued by National Treasury. The directors' fees breakdown is as follows:

Table 2: Directors Fee Breakdown

| <u>Detail</u>                                                                                                                    | <u>Members</u>   | <u>Chairman</u>  |
|----------------------------------------------------------------------------------------------------------------------------------|------------------|------------------|
| Board and Committee meetings                                                                                                     | <u>R 804 000</u> | <u>R 156 504</u> |
| Committees include:<br>Audit Committee<br>Nominations Committee<br>Ethics Committee<br>Remuneration Committee<br>Ad Hoc Meetings |                  |                  |

The following table represents the personnel employed by the CTICC.

| <u>Detail</u>               | <u>Count</u> | <u>Rand - '00 0</u> |
|-----------------------------|--------------|---------------------|
| No. of board members        | 12           | 804                 |
| Senior managers (incl. CEO) | 6            |                     |
| Other managers              | 22           |                     |
| <b>Total managers</b>       | <b>40</b>    | <b>9 406</b>        |
| Other staff members         | 163          | 80 285              |
|                             |              |                     |
| <b>Total personnel</b>      | <b>203</b>   | <b>89 691</b>       |

## 9. Monthly targets for revenue, expenditure and cash flow

REFER ANNEXURE A

## 10. Contracts having future budgetary implications

The contracts with suppliers have been included in the normal operational expenditure budget.

## 11. Capital expenditure details

REFER ANNEXURE A

## 12. Legislation compliance status

The legislative checklist is done on an annual basis and there are no areas of non- compliance.

## 13. Other supporting documents

## 14. Chief Executive Officers quality certification

REFER ANNEXURE C

## ANNEXURE A

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# Municipal annual budgets and MTREF & supporting tables

Version 2.2

Click for Instructions!

Accountability

Transparency

Information &  
service delivery



**national treasury**  
Department:  
National Treasury  
REPUBLIC OF SOUTH AFRICA

**Contact details:**

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Queries on formats: [lgdataqueries@treasury.gov.za](mailto:lgdataqueries@treasury.gov.za)

| WCC000 City of Cape Town                                                          |                        | Preparation Instructions                           |      |
|-----------------------------------------------------------------------------------|------------------------|----------------------------------------------------|------|
|  | Municipality Name:     |                                                    |      |
|                                                                                   | Municipal Entity Name: |                                                    |      |
|                                                                                   | CFO Name:              |                                                    |      |
|                                                                                   | Tel:                   |                                                    | Fax: |
|                                                                                   | E-Mail:                |                                                    |      |
| Budget for MTREF starting:                                                        |                        | Budget Year: 2017/18                               |      |
| <b>Printing Instructions</b>                                                      |                        | <b>Submission of Data</b>                          |      |
| <a href="#">Showing / Hiding Columns</a>                                          |                        | <a href="#">Preparing Data File for Submission</a> |      |
| <a href="#">Showing / Clearing Highlights</a>                                     |                        |                                                    |      |

**Cape Town International Convention Centre - Table D1 Budget Summary**

| Description                                                          | 2013/14         | 2014/15         | 2015/16         | Current Year 2016/17 |                 |                    | Medium Term Revenue and Expenditure Framework |                        |                        |
|----------------------------------------------------------------------|-----------------|-----------------|-----------------|----------------------|-----------------|--------------------|-----------------------------------------------|------------------------|------------------------|
|                                                                      | Audited Outcome | Audited Outcome | Audited Outcome | Original Budget      | Adjusted Budget | Full Year Forecast | Budget Year 2017/18                           | Budget Year +1 2018/19 | Budget Year +2 2019/20 |
| <b>R thousands</b>                                                   |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b><u>Financial Performance</u></b>                                  |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Property rates                                                       | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Service charges                                                      | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Investment revenue                                                   | 11 239          | 30 742          | 35 272          | 15 084               | 23 621          | 23 621             | 11 671                                        | 10 100                 | 9 534                  |
| Transfers recognised - operational                                   | –               | –               | –               | –                    | 220             | 220                | –                                             | –                      | –                      |
| Other own revenue                                                    | 174 902         | 195 924         | 208 733         | 217 851              | 210 697         | 210 697            | 272 780                                       | 268 284                | 287 064                |
| <b>Total Revenue (excluding capital transfers and contributions)</b> | <b>186 141</b>  | <b>226 666</b>  | <b>244 005</b>  | <b>232 935</b>       | <b>234 538</b>  | <b>234 538</b>     | <b>284 451</b>                                | <b>278 383</b>         | <b>296 597</b>         |
| Employee costs                                                       | 41 719          | 44 017          | 47 502          | 73 269               | 71 274          | 71 274             | 88 887                                        | 87 045                 | 92 793                 |
| Remuneration of Board Members                                        | 445             | 356             | 457             | 1 054                | 937             | 937                | 804                                           | 856                    | 916                    |
| Depreciation and debt impairment                                     | 20 875          | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Finance charges                                                      | –               | –               | 42              | 6 131                | 950             | 950                | 3 651                                         | 3 395                  | 3 112                  |
| Materials and bulk purchases                                         | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Transfers and grants                                                 | –               | –               | –               | –                    | 220             | 220                | –                                             | –                      | –                      |
| Other expenditure                                                    | 97 293          | 121 575         | 128 744         | 170 521              | 149 069         | 149 069            | 870 815                                       | 206 147                | 190 963                |
| <b>Total Expenditure</b>                                             | <b>160 331</b>  | <b>165 947</b>  | <b>176 745</b>  | <b>250 974</b>       | <b>222 450</b>  | <b>222 450</b>     | <b>964 158</b>                                | <b>297 443</b>         | <b>287 785</b>         |
| <b>Surplus/(Deficit)</b>                                             | <b>25 809</b>   | <b>60 719</b>   | <b>67 260</b>   | <b>(18 039)</b>      | <b>12 088</b>   | <b>12 088</b>      | <b>(679 707)</b>                              | <b>(19 060)</b>        | <b>8 813</b>           |
| Transfers recognised - capital                                       | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Contributions recognised - capital & contributed assets              | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| <b>Surplus/(Deficit) after capital transfers &amp; contributions</b> | <b>25 809</b>   | <b>60 719</b>   | <b>67 260</b>   | <b>(18 039)</b>      | <b>12 088</b>   | <b>12 088</b>      | <b>(679 707)</b>                              | <b>(19 060)</b>        | <b>8 813</b>           |
| Taxation                                                             | 8 252           | 18 576          | 20 007          | –                    | 3 385           | 3 385              | –                                             | –                      | 2 084                  |
| <b>Surplus/ (Deficit) for the year</b>                               | <b>17 558</b>   | <b>42 143</b>   | <b>47 253</b>   | <b>(18 039)</b>      | <b>8 703</b>    | <b>8 703</b>       | <b>(679 707)</b>                              | <b>(19 060)</b>        | <b>6 728</b>           |
| <b><u>Capital expenditure &amp; funds sources</u></b>                |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Capital expenditure</b>                                           | <b>41 259</b>   | <b>82 409</b>   | <b>380 302</b>  | <b>272 980</b>       | <b>411 948</b>  | <b>411 948</b>     | <b>47 982</b>                                 | <b>45 443</b>          | <b>51 879</b>          |
| Transfers recognised - capital                                       | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Public contributions & donations                                     | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Borrowing                                                            | –               | –               | –               | 60 000               | 40 000          | 40 000             | –                                             | –                      | –                      |
| Internally generated funds                                           | 41 259          | 82 409          | 380 302         | 212 980              | 371 948         | 371 948            | 47 982                                        | 45 443                 | 51 879                 |
| <b>Total sources of capital funds</b>                                | <b>41 259</b>   | <b>82 409</b>   | <b>380 302</b>  | <b>272 980</b>       | <b>411 948</b>  | <b>411 948</b>     | <b>47 982</b>                                 | <b>45 443</b>          | <b>51 879</b>          |
| <b><u>Financial position</u></b>                                     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Total current assets                                                 | 365 734         | 579 936         | 437 337         | 238 172              | 253 171         | 253 171            | 248 244                                       | 224 789                | 219 216                |
| Total non current assets                                             | 205 314         | 264 115         | 619 426         | 978 498              | 1 000 284       | 1 000 284          | 345 398                                       | 353 474                | 365 557                |
| Total current liabilities                                            | 61 530          | 91 881          | 142 989         | 90 574               | 86 987          | 86 987             | 109 454                                       | 108 459                | 111 353                |
| Total non current liabilities                                        | 2 201           | (5)             | (2 654)         | 56 415               | 40 125          | 40 125             | 37 552                                        | 34 723                 | 31 611                 |
| Community wealth/Equity                                              | 507 317         | 752 174         | 916 427         | 1 069 680            | 1 126 343       | 1 126 343          | 446 636                                       | 435 081                | 441 810                |
| <b><u>Cash flows</u></b>                                             |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Net cash from (used) operating                                       | 42 337          | 78 796          | 127 270         | 18 665               | (11 718)        | (11 718)           | 40 398                                        | 25 374                 | 47 803                 |
| Net cash from (used) investing                                       | (41 259)        | (81 879)        | (380 307)       | (272 980)            | (411 948)       | (411 948)          | (47 982)                                      | (45 443)               | (51 879)               |
| Net cash from (used) financing                                       | 199 074         | 202 715         | 117 000         | 336 417              | 240 606         | 240 606            | (2 573)                                       | (2 830)                | (3 112)                |
| <b>Cash/cash equivalents at the year end</b>                         | <b>354 999</b>  | <b>554 632</b>  | <b>418 595</b>  | <b>500 697</b>       | <b>235 535</b>  | <b>235 535</b>     | <b>225 378</b>                                | <b>202 479</b>         | <b>195 291</b>         |

Cape Town International Convention Centre - Table D2 Budgeted Financial Performance (revenue and expenditure)

| Description                                                          | Ref | 2013/14         | 2014/15         | 2015/16         | Current Year 2016/17 |                 |                    | Medium Term Revenue and Expenditure Framework |                        |                        |
|----------------------------------------------------------------------|-----|-----------------|-----------------|-----------------|----------------------|-----------------|--------------------|-----------------------------------------------|------------------------|------------------------|
|                                                                      |     | Audited Outcome | Audited Outcome | Audited Outcome | Original Budget      | Adjusted Budget | Full Year Forecast | Budget Year 2017/18                           | Budget Year +1 2018/19 | Budget Year +2 2019/20 |
| <b>R thousands</b>                                                   |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Revenue by Source</b>                                             | 1   |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Property rates                                                       |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Property rates - penalties & collection charges                      |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Service charges - electricity revenue                                |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Service charges - water revenue                                      |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Service charges - sanitation revenue                                 |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Service charges - refuse revenue                                     |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Service charges - other                                              |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Rental of facilities and equipment                                   |     | 83 459          | 94 607          | 99 937          | 104 435              | 100 756         | 100 756            | 131 571                                       | 140 123                | 149 931                |
| Interest earned - external investments                               |     | 11 239          | 30 742          | 35 272          | 15 084               | 23 621          | 23 621             | 11 671                                        | 10 100                 | 9 534                  |
| Interest earned - outstanding debtors                                |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Dividends received                                                   |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Fines                                                                |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Licences and permits                                                 |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Agency services                                                      |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Transfers recognised - operational                                   |     | -               | -               | -               | -                    | 220             | 220                | -                                             | -                      | -                      |
| Other revenue                                                        |     | 91 443          | 101 318         | 108 796         | 113 416              | 109 942         | 109 942            | 141 209                                       | 128 161                | 137 132                |
| Gains on disposal of PPE                                             |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| <b>Total Revenue (excluding capital transfers and contributions)</b> |     | <b>186 141</b>  | <b>226 666</b>  | <b>244 005</b>  | <b>232 935</b>       | <b>234 538</b>  | <b>234 538</b>     | <b>284 451</b>                                | <b>278 383</b>         | <b>296 597</b>         |
| <b>Expenditure By Type</b>                                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Employee related costs                                               |     | 41 719          | 44 017          | 47 502          | 73 269               | 71 274          | 71 274             | 88 887                                        | 87 045                 | 92 793                 |
| Remuneration of Directors                                            |     | 445             | 356             | 457             | 1 054                | 937             | 937                | 804                                           | 856                    | 916                    |
| Debt impairment                                                      | 4   | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Collection costs                                                     |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Depreciation & asset impairment                                      |     | 20 875          | 22 968          | 24 832          | 29 356               | 31 090          | 31 090             | 702 868                                       | 37 367                 | 39 796                 |
| Finance charges                                                      |     | -               | -               | 42              | 6 131                | 950             | 950                | 3 651                                         | 3 395                  | 3 112                  |
| Bulk purchases                                                       | 2   | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Other materials                                                      | 5   | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Contracted services                                                  |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Transfers and grants                                                 |     | -               | -               | -               | -                    | 220             | 220                | -                                             | -                      | -                      |
| Other expenditure                                                    | 3   | 97 293          | 98 606          | 103 911         | 141 165              | 117 980         | 117 980            | 167 947                                       | 168 780                | 151 167                |
| Loss on disposal of PPE                                              |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| <b>Total Expenditure</b>                                             |     | <b>160 331</b>  | <b>165 947</b>  | <b>176 745</b>  | <b>250 974</b>       | <b>222 450</b>  | <b>222 450</b>     | <b>964 158</b>                                | <b>297 443</b>         | <b>287 785</b>         |
| <b>Surplus/(Deficit)</b>                                             |     | <b>25 809</b>   | <b>60 719</b>   | <b>67 260</b>   | <b>(18 039)</b>      | <b>12 088</b>   | <b>12 088</b>      | <b>(679 707)</b>                              | <b>(19 060)</b>        | <b>8 813</b>           |
| Transfers recognised - capital                                       |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Contributions recognised - capital                                   |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Contributions of PPE                                                 |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
|                                                                      |     | <b>25 809</b>   | <b>60 719</b>   | <b>67 260</b>   | <b>(18 039)</b>      | <b>12 088</b>   | <b>12 088</b>      | <b>(679 707)</b>                              | <b>(19 060)</b>        | <b>8 813</b>           |
| <b>Surplus/(Deficit) after capital transfers &amp; contributions</b> |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Taxation                                                             |     | 8 252           | 18 576          | 20 007          | -                    | 3 385           | 3 385              | -                                             | -                      | 2 084                  |
| <b>Surplus/ (Deficit) for the year</b>                               |     | <b>17 558</b>   | <b>42 143</b>   | <b>47 253</b>   | <b>(18 039)</b>      | <b>8 703</b>    | <b>8 703</b>       | <b>(679 707)</b>                              | <b>(19 060)</b>        | <b>6 728</b>           |
| <b>References</b>                                                    |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| 1. Revenue includes sales of: (insert description)                   |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| 2. Bulk purchases - electricity                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| 2. Bulk purchases - water                                            |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| 3. Expenditure includes repairs & maintenance of:                    |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |



Cape Town International Convention Centre - Table D3 Capital Budget by vote and funding

| Vote Description                                 | Ref      | 2013/14         | 2014/15         | 2015/16         | Current Year 2016/17 |                 |                    | Medium Term Revenue and Expenditure Framework |                        |                        |
|--------------------------------------------------|----------|-----------------|-----------------|-----------------|----------------------|-----------------|--------------------|-----------------------------------------------|------------------------|------------------------|
|                                                  |          | Audited Outcome | Audited Outcome | Audited Outcome | Original Budget      | Adjusted Budget | Full Year Forecast | Budget Year 2017/18                           | Budget Year +1 2018/19 | Budget Year +2 2019/20 |
| <b>R thousands</b>                               | <b>1</b> |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Multi-Year expenditure</b>                    |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <i>Insert programme/projects description</i>     |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Capital multi-year expenditure sub-total</b>  | <b>2</b> | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| <b>Single Year expenditure</b>                   |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other Buildings                                  |          | 6 883           | 15 844          | 15 194          | 16 500               | 16 500          | 16 500             | 23 300                                        | 21 680                 | 30 450                 |
| Computers - hardware/equipment                   |          | 10 430          | 8 486           | 10 517          | 14 535               | 14 535          | 14 535             | 15 224                                        | 15 035                 | 17 051                 |
| Other                                            |          | 868             | 945             | 786             | 1 041                | 1 041           | 1 041              | 1 348                                         | 1 348                  | 1 348                  |
| Furniture and other office equipment             |          | 2 114           | 2 278           | 2 597           | 2 733                | 3 733           | 3 733              | 6 110                                         | 5 380                  | 1 030                  |
| Other Buildings                                  |          | 20 964          | 54 856          | 351 208         | 238 171              | 376 139         | 376 139            | 2 000                                         | 2 000                  | 2 000                  |
| <b>Capital single-year expenditure sub-total</b> | <b>2</b> | 41 259          | 82 409          | 380 302         | 272 980              | 411 948         | 411 948            | 47 982                                        | 45 443                 | 51 879                 |
| <b>Total Capital Expenditure</b>                 | <b>4</b> | 41 259          | 82 409          | 380 302         | 272 980              | 411 948         | 411 948            | 47 982                                        | 45 443                 | 51 879                 |
| <b>Funded by:</b>                                |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| National Government                              |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Provincial Government                            |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Parent Municipality                              |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| District Municipality                            |          |                 |                 |                 |                      |                 | -                  | -                                             | -                      | -                      |
| <b>Transfers recognised - capital</b>            |          | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| <b>Public contributions &amp; donations</b>      | <b>6</b> |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Borrowing</b>                                 | <b>3</b> |                 |                 |                 | 60 000               | 40 000          | 40 000             |                                               |                        |                        |
| <b>Internally generated funds</b>                |          | 41 259          | 82 409          | 380 302         | 212 980              | 371 948         | 371 948            | 47 982                                        | 45 443                 | 51 879                 |
| <b>Total Capital Funding</b>                     | <b>4</b> | 41 259          | 82 409          | 380 302         | 272 980              | 411 948         | 411 948            | 47 982                                        | 45 443                 | 51 879                 |

References

1. Municipalities may choose to appropriate for capital expenditure for three years or for one year (if one year appropriation projected expenditure required for yr2 and yr3).
2. Include capital component of PPP unitary payment.
3. Include finance leases and PPP capital funding component of unitary payment
4. Total Capital Funding must balance with Total Capital Expenditure
6. Include contributions from Public Entities; e.g. Eskom

check

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Cape Town International Convention Centre - Table D4 Budgeted Financial Position

| Description                              | Ref | 2013/14         | 2014/15         | 2015/16         | Current Year 2016/17 |                 |                    | Medium Term Revenue and Expenditure Framework |                        |                        |
|------------------------------------------|-----|-----------------|-----------------|-----------------|----------------------|-----------------|--------------------|-----------------------------------------------|------------------------|------------------------|
| R thousands                              |     | Audited Outcome | Audited Outcome | Audited Outcome | Original Budget      | Adjusted Budget | Full Year Forecast | Budget Year 2017/18                           | Budget Year +1 2018/19 | Budget Year +2 2019/20 |
| ASSETS                                   |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Current assets                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Cash                                     |     | 6 867           | 9 770           | 9 771           | –                    | –               | –                  | –                                             | –                      | –                      |
| Call investment deposits                 |     | 348 132         | 544 862         | 408 824         | 231 541              | 235 535         | 235 535            | 225 378                                       | 202 479                | 195 291                |
| Consumer debtors                         |     | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Other debtors                            |     | 9 666           | 23 539          | 17 482          | 4 357                | 16 224          | 16 224             | 21 004                                        | 20 658                 | 22 104                 |
| Current portion of long-term receivables |     | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Inventory                                |     | 1 068           | 1 766           | 1 260           | 2 273                | 1 412           | 1 412              | 1 862                                         | 1 652                  | 1 821                  |
| Total current assets                     |     | 365 734         | 579 936         | 437 337         | 238 172              | 253 171         | 253 171            | 248 244                                       | 224 789                | 219 216                |
| Non current assets                       |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Long-term receivables                    | 3   | –               | –               | –               | 5                    | –               | –                  | –                                             | –                      | –                      |
| Investments                              |     | –               | –               | –               | 0                    | 0               | 0                  | 0                                             | 0                      | 0                      |
| Investment property                      |     | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Property, plant and equipment            | 1   | 205 314         | 264 115         | 619 426         | 978 493              | 1 000 284       | 1 000 284          | 345 398                                       | 353 474                | 365 557                |
| Agricultural assets                      |     | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Biological assets                        |     | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Intangible assets                        |     | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Total non current assets                 |     | 205 314         | 264 115         | 619 426         | 978 498              | 1 000 284       | 1 000 284          | 345 398                                       | 353 474                | 365 557                |
| TOTAL ASSETS                             |     | 571 048         | 844 051         | 1 056 763       | 1 216 669            | 1 253 455       | 1 253 455          | 593 642                                       | 578 263                | 584 773                |
| LIABILITIES                              |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Current liabilities                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Bank overdraft                           |     | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Borrowing                                |     | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Consumer deposits                        |     | 28 308          | 36 429          | 46 620          | 39 213               | 37 926          | 37 926             | 49 100                                        | 48 291                 | 51 671                 |
| Trade and other payables                 |     | 29 972          | 52 088          | 92 831          | 47 407               | 45 226          | 45 226             | 56 680                                        | 56 470                 | 55 957                 |
| Provisions                               | 3   | 3 250           | 3 365           | 3 538           | 3 954                | 3 835           | 3 835              | 3 673                                         | 3 698                  | 3 724                  |
| Total current liabilities                |     | 61 530          | 91 881          | 142 989         | 90 574               | 86 987          | 86 987             | 109 454                                       | 108 459                | 111 353                |
| Non current liabilities                  |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Borrowing                                |     | –               | –               | –               | 56 415               | 39 394          | 39 394             | 36 821                                        | 33 992                 | 30 880                 |
| Provisions                               | 3   | 2 201           | (5)             | (2 654)         | –                    | 731             | 731                | 731                                           | 731                    | 731                    |
| Total non current liabilities            |     | 2 201           | (5)             | (2 654)         | 56 415               | 40 125          | 40 125             | 37 552                                        | 34 723                 | 31 611                 |
| TOTAL LIABILITIES                        |     | 63 731          | 91 877          | 140 336         | 146 989              | 127 112         | 127 112            | 147 006                                       | 143 182                | 142 963                |
| NET ASSETS                               | 2   | 507 317         | 752 174         | 916 427         | 1 069 680            | 1 126 343       | 1 126 343          | 446 636                                       | 435 081                | 441 810                |
| COMMUNITY WEALTH/EQUITY                  |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Accumulated Surplus/(Deficit)            |     | (257 396)       | (215 253)       | (168 001)       | (215 958)            | (159 297)       | (159 297)          | (839 004)                                     | (850 558)              | (843 830)              |
| Reserves                                 |     | –               | –               | –               | –                    | –               | –                  | –                                             | –                      | –                      |
| Share capital                            |     | 764 713         | 967 428         | 1 084 428       | 1 285 638            | 1 285 640       | 1 285 640          | 1 285 640                                     | 1 285 640              | 1 285 640              |
| TOTAL COMMUNITY WEALTH/EQUITY            | 2   | 507 317         | 752 174         | 916 427         | 1 069 680            | 1 126 343       | 1 126 343          | 446 636                                       | 435 081                | 441 810                |

Cape Town International Convention Centre - Table D5 Budgeted Cash Flow

| Description                                       | Ref | 2013/14         | 2014/15         | 2015/16          | Current Year 2016/17 |                  |                    | Medium Term Revenue and Expenditure Framework |                        |                        |
|---------------------------------------------------|-----|-----------------|-----------------|------------------|----------------------|------------------|--------------------|-----------------------------------------------|------------------------|------------------------|
|                                                   |     | Audited Outcome | Audited Outcome | Audited Outcome  | Original Budget      | Adjusted Budget  | Full Year Forecast | Budget Year 2017/18                           | Budget Year +1 2018/19 | Budget Year +2 2019/20 |
| <b>R thousands</b>                                |     |                 |                 |                  |                      |                  |                    |                                               |                        |                        |
| <b>CASH FLOW FROM OPERATING ACTIVITIES</b>        |     |                 |                 |                  |                      |                  |                    |                                               |                        |                        |
| <b>Receipts</b>                                   |     |                 |                 |                  |                      |                  |                    |                                               |                        |                        |
| Ratepayers and other                              |     | 181 376         | 191 274         | 225 326          | 217 414              | 212 544          | 212 544            | 268 000                                       | 268 630                | 296 597                |
| Government - operating                            |     | –               | –               | –                | –                    | 220              | 220                | –                                             | –                      | –                      |
| Government - capital                              |     | –               | –               | –                | –                    | –                | –                  | –                                             | –                      | –                      |
| Interest                                          |     | 11 280          | 30 837          | 35 272           | 15 084               | 23 621           | 23 621             | 11 671                                        | 10 100                 | 9 534                  |
| Dividends                                         |     | –               | –               | –                | –                    | –                | –                  | –                                             | –                      | –                      |
| <b>Payments</b>                                   | 2   |                 |                 |                  |                      |                  |                    |                                               |                        |                        |
| Suppliers and employees                           |     | (150 278)       | (143 220)       | (133 285)        | (207 703)            | (246 933)        | (246 933)          | (235 621)                                     | (249 961)              | (255 216)              |
| Finance charges                                   |     | (41)            | (95)            | (42)             | (6 131)              | (950)            | (950)              | (3 651)                                       | (3 395)                | (3 112)                |
| Dividends paid                                    |     | –               | –               | –                | –                    | –                | –                  | –                                             | –                      | –                      |
| Transfers and Grants                              |     | –               | –               | –                | –                    | (220)            | (220)              | –                                             | –                      | –                      |
| <b>NET CASH FROM/(USED) OPERATING ACTIVITIES</b>  |     | <b>42 337</b>   | <b>78 796</b>   | <b>127 270</b>   | <b>18 665</b>        | <b>(11 718)</b>  | <b>(11 718)</b>    | <b>40 398</b>                                 | <b>25 374</b>          | <b>47 803</b>          |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>       |     |                 |                 |                  |                      |                  |                    |                                               |                        |                        |
| <b>Receipts</b>                                   |     |                 |                 |                  |                      |                  |                    |                                               |                        |                        |
| Proceeds on disposal of PPE                       |     | –               | –               | –                | –                    | –                | –                  | –                                             | –                      | –                      |
| Decrease (Increase) in non-current debtors        |     | –               | –               | –                | –                    | –                | –                  | –                                             | –                      | –                      |
| Decrease (increase) other non-current receivables |     | –               | –               | –                | –                    | –                | –                  | –                                             | –                      | –                      |
| Decrease (increase) in non-current investments    |     | –               | –               | –                | –                    | –                | –                  | –                                             | –                      | –                      |
| <b>Payments</b>                                   |     |                 |                 |                  |                      |                  |                    |                                               |                        |                        |
| Capital assets                                    |     | (41 259)        | (81 879)        | (380 307)        | (272 980)            | (411 948)        | (411 948)          | (47 982)                                      | (45 443)               | (51 879)               |
| <b>NET CASH FROM/(USED) INVESTING ACTIVITIES</b>  |     | <b>(41 259)</b> | <b>(81 879)</b> | <b>(380 307)</b> | <b>(272 980)</b>     | <b>(411 948)</b> | <b>(411 948)</b>   | <b>(47 982)</b>                               | <b>(45 443)</b>        | <b>(51 879)</b>        |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>       |     |                 |                 |                  |                      |                  |                    |                                               |                        |                        |
| <b>Receipts</b>                                   |     |                 |                 |                  |                      |                  |                    |                                               |                        |                        |
| Short term loans                                  |     | –               | –               | –                | –                    | –                | –                  | –                                             | –                      | –                      |
| Borrowing long term/refinancing                   |     | 199 074         | 202 715         | 117 000          | 340 001              | 241 212          | 241 212            | –                                             | –                      | –                      |
| Increase (decrease) in consumer deposits          |     | –               | –               | –                | –                    | –                | –                  | –                                             | –                      | –                      |
| <b>Payments</b>                                   |     |                 |                 |                  |                      |                  |                    |                                               |                        |                        |
| Repayment of borrowing                            |     | –               | –               | –                | (3 585)              | (606)            | (606)              | (2 573)                                       | (2 830)                | (3 112)                |
| <b>NET CASH FROM/(USED) FINANCING ACTIVITIES</b>  |     | <b>199 074</b>  | <b>202 715</b>  | <b>117 000</b>   | <b>336 417</b>       | <b>240 606</b>   | <b>240 606</b>     | <b>(2 573)</b>                                | <b>(2 830)</b>         | <b>(3 112)</b>         |
| <b>NET INCREASE/ (DECREASE) IN CASH HELD</b>      | 1   | <b>200 151</b>  | <b>199 632</b>  | <b>(136 037)</b> | <b>82 102</b>        | <b>(183 060)</b> | <b>(183 060)</b>   | <b>(10 157)</b>                               | <b>(22 899)</b>        | <b>(7 188)</b>         |
| Cash/cash equivalents at the year begin:          | 2   | <b>154 848</b>  | <b>354 999</b>  | <b>554 632</b>   | <b>418 595</b>       | <b>418 595</b>   | <b>418 595</b>     | <b>235 535</b>                                | <b>225 378</b>         | <b>202 479</b>         |
| Cash/cash equivalents at the year end:            | 2   | <b>354 999</b>  | <b>554 632</b>  | <b>418 595</b>   | <b>500 697</b>       | <b>235 535</b>   | <b>235 535</b>     | <b>225 378</b>                                | <b>202 479</b>         | <b>195 291</b>         |

Cape Town International Convention Centre - Supporting Table SD1 Measurable performance targets

| Performance target description                      | Unit of measurement                                                                                          | 2013/14         | 2014/15         | 2015/16         | Current Year 2016/17                      |                                           |                                           | Medium Term Revenue and Expenditure Framework |                                           |                                           |
|-----------------------------------------------------|--------------------------------------------------------------------------------------------------------------|-----------------|-----------------|-----------------|-------------------------------------------|-------------------------------------------|-------------------------------------------|-----------------------------------------------|-------------------------------------------|-------------------------------------------|
|                                                     |                                                                                                              | Audited Outcome | Audited Outcome | Audited Outcome | Original Budget                           | Adjusted Budget                           | Full Year Forecast                        | Budget Year 2017/18                           | Budget Year +1 2018/19                    | Budget Year +2 2019/20                    |
| 1. Operating Profit                                 | Percentage achievement of annual budgeted operating profit                                                   |                 |                 |                 | 100%                                      | 100%                                      | 100%                                      | 100%                                          | 100%                                      | 100%                                      |
| 2. Capital Projects                                 | Percentage of the total number of capital projects for the year completed and committed                      |                 |                 |                 |                                           |                                           |                                           |                                               |                                           |                                           |
| 3. Capital Expenditure (CTICC East Expansion)       | Percentage of total capital expenditure                                                                      |                 |                 |                 | 80%                                       | 85%                                       | 85%                                       | 85%                                           | 85%                                       | 85%                                       |
| 4. Capital Expenditure                              | Maintain five star tourism grading through effective management of maintenance & quality of service delivery |                 |                 |                 | 100%                                      | 90%                                       | 90%                                       | -                                             | -                                         | -                                         |
| 5. Events                                           | Number of events hosted compared to annual budgeted target                                                   |                 |                 |                 | Achieve Five Star Tourism Grading Council | Achieve Five Star Tourism Grading Council | Achieve Five Star Tourism Grading Council | Achieve Five Star Tourism Grading Council     | Achieve Five Star Tourism Grading Council | Achieve Five Star Tourism Grading Council |
| 6. Events                                           | Number of international events hosted compared to budgeted target                                            |                 |                 |                 | 500                                       | 505                                       | 505                                       | 590                                           | 610                                       | 610                                       |
| 7. External Audit Report                            | Clean Audit Report ( )                                                                                       |                 |                 |                 | 32                                        | 32                                        | 32                                        | 32                                            | 32                                        | 32                                        |
| 8. Human Capital Development                        | Percentage of annual total salary cost spend on training of permanent and temporary staff                    |                 |                 |                 | Unqualified Audit (2nd quarter)           | Unqualified Audit (2nd quarter)           | Unqualified Audit (2nd quarter)           | Unqualified Audit (2nd quarter)               | Unqualified Audit (2nd quarter)           | Unqualified Audit (2nd quarter)           |
| 9. Minimum Competency Level                         | Number of senior managers registered for MFMA Competency Course                                              |                 |                 |                 | 5%                                        | 5%                                        | 5%                                        | 5%                                            | 5%                                        | 5%                                        |
| 10. Customer Centricity and Service Excellence      | 78% of minimum aggregate score for all CTICC internal departments and external suppliers                     |                 |                 |                 | 7                                         | 7                                         | 7                                         | 7                                             | 7                                         | 7                                         |
| 11. Procurement                                     | Supply Chain Procurement from BBBEE suppliers measured in terms of BBBEE Act                                 |                 |                 |                 | 75%                                       | 75%                                       | 76%                                       | 78%                                           | 78%                                       | 78%                                       |
| 12. Financial ratios                                |                                                                                                              |                 |                 |                 | % spend not lower than 50%                | % spend not lower than 60%                | % spend not lower than 60%                | % spend not lower than 60%                    | % spend not lower than 60%                | % spend not lower than 60%                |
| o Ratio of cost coverage maintained (RCC)           | Total cash and investments                                                                                   |                 |                 | N/A             |                                           | RCC = 11.07 times                         | RCC = 11.07 times                         | 10.9 times                                    | 9.3 times                                 | 9.2 times                                 |
| o Net debtors to annual income (ND)                 | Net current debtors divided by total                                                                         |                 |                 | N/A             |                                           | ND = 2%                                   | ND = 2%                                   | 7.7%                                          | 7.7%                                      | 7.7%                                      |
| o Debt coverage by own billed revenue (DC)          | Total debt divided by total                                                                                  |                 |                 | N/A             |                                           | DC = 25.90%                               | DC = 25.90%                               | 13.5%                                         | 12.7%                                     | 9.3%                                      |
| 13. Student program                                 | Number of students                                                                                           |                 |                 | N/A             |                                           | 6                                         | 6                                         | 6                                             | 6                                         | 6                                         |
| 14. Graduate program                                | Contribution to youth employment and skills development                                                      |                 |                 | N/A             |                                           | 3                                         | 3                                         | 6                                             | 6                                         | 6                                         |
| 15. The number of people from the employment equity | Percentage of Exco, Manco                                                                                    |                 |                 | N/A             |                                           | 80%                                       | 80%                                       | 80%                                           | 80%                                       | 80%                                       |

Cape Town International Convention Centre - Supporting Table SD2 Financial and non-financial indicators

| Supporting Table 2021: financial and non-financial indicators |                                                                                                        |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
|---------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|-----|-----------------|-----------------|-----------------|----------------------|-----------------|--------------------|-----------------------------------------------|------------------------|------------------------|
| Description of indicator                                      | Basis of calculation                                                                                   | Ref | 2013/14         | 2014/15         | 2015/16         | Current Year 2016/17 |                 |                    | Medium Term Revenue and Expenditure Framework |                        |                        |
|                                                               |                                                                                                        |     | Audited Outcome | Audited Outcome | Audited Outcome | Original Budget      | Adjusted Budget | Full Year Forecast | Budget Year 2017/18                           | Budget Year +1 2018/19 | Budget Year +2 2019/20 |
| <b><u>Borrowing Management</u></b>                            |                                                                                                        |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Borrowing to Asset Ratio                                      | Total Long-term Borrowing/ Total Assets                                                                |     | 0.0%            | 0.0%            | 0.0%            | 4.6%                 | 3.1%            | 3.1%               | 6.2%                                          | 5.9%                   | 5.3%                   |
| Capital Charges to Operating Expenditure                      | Finance charges & Depreciation / Operating Expenditure                                                 |     | 0%              | 0%              | 0%              | 2%                   | 0%              | 0%                 | 0%                                            | 1%                     | 1%                     |
| Borrowed funding of capital expenditure                       | Borrowing/Capital expenditure excl. transfers and grants and contributions                             |     | 482.5%          | 246.0%          | 30.8%           | 124.6%               | 58.6%           | 58.6%              | 0.0%                                          | 0.0%                   | 0.0%                   |
| <b><u>Safety of Capital</u></b>                               |                                                                                                        |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Debt to Equity                                                | Loans, Accounts Payable, Overdraft & Tax Provision / Funds & Reserves                                  |     | 5.9%            | 6.9%            | 10.1%           | 9.7%                 | 7.5%            | 7.5%               | 20.9%                                         | 20.8%                  | 19.7%                  |
| Gearing                                                       | Long Term Borrowing / Funds & Reserves                                                                 |     | 0%              | 0%              | 0%              | 5%                   | 3%              | 3%                 | 8%                                            | 8%                     | 7%                     |
| <b><u>Liquidity</u></b>                                       |                                                                                                        |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Current Ratio                                                 | Current assets / current liabilities                                                                   |     | 5.94            | 6.31            | 3.06            | 2.63                 | 2.91            | 2.91               | 2.27                                          | 2.07                   | 1.97                   |
| Current Ratio adjusted for debtors                            | Current assets/current liabilities less debtors > 90 days                                              |     | 5.94            | 6.31            | 3.06            | 2.63                 | 2.91            | 2.91               | 2.27                                          | 2.07                   | 1.97                   |
| Liquidity Ratio                                               | Monetary Assets / Current Liabilities                                                                  |     | 5.77            | 6.04            | 2.93            | 2.56                 | 2.71            | 2.71               | 2.06                                          | 1.87                   | 1.75                   |
| <b><u>Revenue Management</u></b>                              |                                                                                                        |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Annual Debtors Collection Rate (Payment Level %)              | Last 12 Mths Receipts / Last 12 Mths Billing                                                           |     |                 | 104%            | 98%             | 108%                 | 100%            | 101%               | 101%                                          | 98%                    | 100%                   |
| Outstanding Debtors to Revenue                                | Total Outstanding Debtors to Annual Revenue                                                            |     | 5%              | 10%             | 7%              | 2%                   | 7%              | 7%                 | 7%                                            | 7%                     | 7%                     |
| Longstanding Debtors Reduction Due To Recovery                | Debtors > 12 Mths Recovered / Total Debtors > 12 Months Old                                            |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b><u>Creditors Management</u></b>                            |                                                                                                        |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Creditors System Efficiency                                   | % of Creditors Paid Within Terms (within MFMA s 65(e))                                                 |     |                 |                 |                 | 100%                 | 100%            | 100%               | 100%                                          | 100%                   | 100%                   |
| <b><u>Funding of Provisions</u></b>                           |                                                                                                        |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Percentage Of Provisions Not Funded                           | Unfunded Provisions/Total Provisions                                                                   |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b><u>Other Indicators</u></b>                                |                                                                                                        |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Electricity Distribution Losses                               | % Volume (Total units purchased + generated less total units sold)/Total units purchased + generated   | 1   | N/A             | N/A             | N/A             | N/A                  | N/A             | N/A                | N/A                                           | N/A                    | N/A                    |
| Water Distribution Losses                                     | % Volume (Total units purchased + own source less total units sold)/Total units purchased + own source | 2   | N/A             | N/A             | N/A             | N/A                  | N/A             | N/A                | N/A                                           | N/A                    | N/A                    |
| Employee costs                                                | Employee costs/Total Revenue - capital revenue                                                         |     | 22.4%           | 19.4%           | 19.5%           | 31%                  | 30%             | 30%                | 31%                                           | 31%                    | 31%                    |
| Repairs & Maintenance                                         | R&M/Total Revenue - capital revenue                                                                    |     | 0.0%            | 0.0%            | 0.0%            | 0%                   | 0%              | 0%                 | 0%                                            | 0%                     | 0%                     |
| Interest & Depreciation                                       | I&D/Total Revenue - capital revenue                                                                    |     | 0.0%            | 0.0%            | 0.0%            | 3%                   | 0%              | 0%                 | 1%                                            | 1%                     | 1%                     |
| <b><u>Financial viability indicators</u></b>                  |                                                                                                        |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| i. Debt coverage                                              | (Total Operating Revenue - Operating Grants)/Debt service payments due within financial year)          |     | 1 957.2         | 5 355.1         | 25.1            | 149.7                | 150.6           | 37.6               | 45.7                                          | 44.7                   | -                      |
| ii. O/S Service Debtors to Revenue                            | Total outstanding service debtors/annual revenue received for services                                 |     | 0%              | 0.0%            | 0.0%            | 0%                   | 0%              | 0%                 | 0%                                            | 0%                     | 0%                     |
| iii. Cost coverage                                            | (Available cash + Investments)/monthly fixed operational expenditure                                   |     | 424%            | 6.5             | 4.6             | 1.7                  | 2.1             | 2.1                | 1.4                                           | 1.3                    | 1.3                    |

Cape Town International Convention Centre - Supporting Table SD3 Budgeted Investment Portfolio

| R thousands                                                  | Investments by maturity<br>Name of institution & investment ID | Ref | Budget Year 2017/18  |                    |                           |              |         |               |         |
|--------------------------------------------------------------|----------------------------------------------------------------|-----|----------------------|--------------------|---------------------------|--------------|---------|---------------|---------|
|                                                              |                                                                |     | Period of investment | Type of investment | Expiry date of investment | Market value |         | Interest      |         |
|                                                              |                                                                |     | Months               |                    |                           | Begin        | End     | Fully accrued | Yield % |
| CTICC                                                        |                                                                |     |                      |                    |                           |              |         |               |         |
| Cash                                                         |                                                                |     |                      |                    |                           | 136          | 134     |               |         |
| Nedbank - Current - 1232 043850                              | -                                                              |     | Current Account      | -                  |                           | 260          | 258     |               |         |
| Nedbank - Call Deposit - 03/7881544007/000105                | -                                                              |     | Call Account         | -                  |                           | 17           | 17      | 6.35          |         |
| ABSA Bank - Current - 4072900553                             | -                                                              |     | Current Account      | -                  |                           | 9 497        | (2 277) | 6.35          |         |
| ABSA Bank - Exh Serv - Current - 4072900731                  | -                                                              |     | Current Account      | -                  |                           | 84           | 602     | 6.35          |         |
| ABSA Bank - Treasury Account - 40-7373-1246                  | -                                                              |     | Treasury             | -                  |                           | 67           | 67      | 6.35          |         |
| ABSA Bank - Convenco Account - 40-7373-3701                  | -                                                              |     | Treasury             | -                  |                           | 2 229        | 2 241   | 6.35          |         |
| ABSA Bank - Call Deposit - 4074708347                        | -                                                              |     | Call Account         | -                  |                           | 36 429       | 43 081  | 6.50          |         |
| Stanlib - Bank 000-402-184 (1199539) ref No. 551436367       | -                                                              |     | Money Market         | -                  |                           | 69 131       | 64 337  | 7.11          |         |
| Investec Bank - (462097) 1008645                             | 24                                                             |     | Money Market         | 18 May 2016        |                           | 33 708       | 34 050  | 7.45          |         |
| Nedgroup Money Market - (800167964) - 8319631                | 24                                                             |     | Money Market         | 28 April 2016      |                           | 60 840       | 61 473  | 7.35          |         |
| First National Bank -RMB Investment- 00 506 190 167 40       | 7                                                              |     | RMB Investment       | 21 July 2016       |                           | 13 245       | 13 377  | 7.55          |         |
| ABSA Bank - CTICC Money Market - 9316676360                  |                                                                |     | Money Market         | -                  |                           | 33 829       | 34 175  | 6.98          |         |
| Nedbank - 03/7881544007/000103                               |                                                                |     | Investment           | -                  |                           | -            | -       | 7.08          |         |
|                                                              |                                                                |     |                      |                    |                           |              |         |               |         |
| ABSA Bank - CTICC East - Current - 4072900228                |                                                                |     | Current Account      |                    |                           | 18 608       | 595     |               |         |
| ABSA Bank - CTICC East - Call Deposit 4083941322             |                                                                |     | Call Account         | -                  |                           | 129 618      | 102     | 6.50          |         |
| Nedgroup Corp Money Market - CTICC East- (800190652) 8330496 |                                                                |     | Money Market         | -                  |                           | 164          | 1       | 7.64          |         |
| Stanlib Money Market - CTICC East - 000-402-184 (552166459)  |                                                                |     | Money Market         | -                  |                           | 8            | 0       | 6.98          |         |
| Absa Bank - CTICC East - Money Market (9295637051)           |                                                                |     | Money Market         | -                  |                           | -            | 30 173  | 7.08          |         |
|                                                              |                                                                |     |                      |                    |                           |              |         |               |         |
| Absa Bank - CTICC East - FD (Guarantee) - 43939765 FDE       |                                                                |     |                      |                    |                           | -            | 60 476  |               |         |
|                                                              |                                                                |     |                      |                    |                           |              |         |               |         |
|                                                              | 1                                                              |     |                      |                    |                           | 407 869      | 342 882 | -             |         |

## Cape Town International Convention Centre - Supporting Table SD4 Board member allowances and staff benefits

| Summary of Employee and Board Member remuneration | Ref | 2013/14         | 2014/15         | 2015/16         | Current Year 2016/17 |                 |                    | Medium Term Revenue and Expenditure Framework |                        |                        |
|---------------------------------------------------|-----|-----------------|-----------------|-----------------|----------------------|-----------------|--------------------|-----------------------------------------------|------------------------|------------------------|
|                                                   |     | Audited Outcome | Audited Outcome | Audited Outcome | Original Budget      | Adjusted Budget | Full Year Forecast | Budget Year 2017/18                           | Budget Year +1 2018/19 | Budget Year +2 2019/20 |
| R thousands                                       |     | A               | B               | C               | D                    | E               | F                  | G                                             | H                      | I                      |
| <b>Remuneration</b>                               |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Board Members of Entities</b>                  |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Basic Salaries                                    |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Pension Contributions                             |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Medical Aid Contributions                         |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Motor vehicle allowance                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Cell phone allowance                              |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Housing allowance                                 |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other benefits and allowances                     |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| In-kind benefits                                  |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Board Fees                                        | 1   | 445             | 356             | 457             | 1 054                | 937             | 937                | 804                                           | 856                    | 916                    |
| <b>Sub Total - Board Members of Entities</b>      |     | <b>445</b>      | <b>356</b>      | <b>457</b>      | <b>1 054</b>         | <b>937</b>      | <b>937</b>         | <b>804</b>                                    | <b>856</b>             | <b>916</b>             |
| <b>% increase</b>                                 |     |                 | -20%            | 29%             | 130%                 | 105%            | 105%               | -14%                                          | 6%                     | 7%                     |
| <b>Senior Managers of Entities</b>                |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Basic Salaries                                    |     | 4 850           | 6 057           | 6 314           | 7 145                | 8 040           | 8 040              | 8 603                                         | 9 205                  | 9 803                  |
| Pension Contributions                             |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Medical Aid Contributions                         |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Motor vehicle allowance                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Cell phone allowance                              |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Housing allowance                                 |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Performance Bonus                                 |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other benefits or allowances                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| In-kind benefits                                  | 1   |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Sub Total - Senior Managers of Entities</b>    |     | <b>4 850</b>    | <b>6 057</b>    | <b>6 314</b>    | <b>7 145</b>         | <b>8 040</b>    | <b>8 040</b>       | <b>8 603</b>                                  | <b>9 205</b>           | <b>9 803</b>           |
| <b>% increase</b>                                 |     |                 | 25%             | 4%              | 13%                  | 27%             | 27%                | 7%                                            | 7%                     | 6%                     |
| <b>Other Staff of Entities</b>                    |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Basic Salaries                                    |     | 36 868          | 37 960          | 41 187          | 66 124               | 63 234          | 63 234             | 80 285                                        | 77 840                 | 82 990                 |
| Pension Contributions                             |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Medical Aid Contributions                         |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Motor vehicle allowance                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Cell phone allowance                              |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Housing allowance                                 |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Overtime                                          |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Performance Bonus                                 |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other benefits or allowances                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| In-kind benefits                                  | 1   |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Sub Total - Other Staff of Entities</b>        |     | <b>36 868</b>   | <b>37 960</b>   | <b>41 187</b>   | <b>66 124</b>        | <b>63 234</b>   | <b>63 234</b>      | <b>80 285</b>                                 | <b>77 840</b>          | <b>82 990</b>          |
| <b>% increase</b>                                 |     |                 | 3%              | 9%              | 61%                  | 54%             | 54%                | 27%                                           | -3%                    | 7%                     |
| <b>Total Municipal Entities remuneration</b>      |     | <b>42 164</b>   | <b>44 372</b>   | <b>47 959</b>   | <b>74 323</b>        | <b>72 210</b>   | <b>72 210</b>      | <b>89 691</b>                                 | <b>87 901</b>          | <b>93 709</b>          |

Cape Town International Convention Centre - Supporting Table SD5 Summary of personnel numbers

| Summary of Personnel Numbers                                  |     | 2015/16    |                     |                    | Current Year 2016/17 |                     |                    | Budget Year 2017/18 |                     |                    |
|---------------------------------------------------------------|-----|------------|---------------------|--------------------|----------------------|---------------------|--------------------|---------------------|---------------------|--------------------|
| Number                                                        | Ref | Positions  | Permanent employees | Contract employees | Positions            | Permanent employees | Contract employees | Positions           | Permanent employees | Contract employees |
| <b>Municipal Council and Boards of Municipal Entities</b>     |     |            |                     |                    |                      |                     |                    |                     |                     |                    |
| Councillors (Political Office Bearers plus Other Councillors) |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Board Members of municipal entities                           | 3   | 12         | 11                  | –                  | 12                   | 11                  | –                  | 12                  | 11                  | –                  |
| <b>Municipal entity employees</b>                             | 4   | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| CEO and Senior Managers                                       | 2   | 5          | 5                   | –                  | 6                    | 6                   | –                  | 6                   | 6                   | –                  |
| Other Managers                                                | 6   | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Professionals                                                 |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Finance                                                       |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Spatial/town planning                                         |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Information Technology                                        |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Roads                                                         |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Electricity                                                   |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Water                                                         |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Sanitation                                                    |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Refuse                                                        |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Other                                                         |     | 161        | 161                 | –                  | 185                  | 185                 | –                  | 185                 | 185                 | –                  |
| Technicians                                                   |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Finance                                                       |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Spatial/town planning                                         |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Information Technology                                        |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Roads                                                         |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Electricity                                                   |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Water                                                         |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Sanitation                                                    |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Refuse                                                        |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Other                                                         |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Clerks (Clerical and administrative)                          |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Service and sales workers                                     |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Skilled agricultural and fishery workers                      |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Craft and related trades                                      |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Plant and Machine Operators                                   |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| Elementary Occupations                                        |     | –          | –                   | –                  | –                    | –                   | –                  | –                   | –                   | –                  |
| <b>Total Personnel Numbers</b>                                |     | <b>178</b> | <b>177</b>          | <b>–</b>           | <b>203</b>           | <b>202</b>          | <b>–</b>           | <b>203</b>          | <b>202</b>          | <b>–</b>           |
| <b>% increase</b>                                             |     |            | (0.6%)              | (100.0%)           | –                    | –                   | –                  | –                   | (0.5%)              | (100.0%)           |
| <b>Total entity employees headcount</b>                       | 5   | <b>166</b> | <b>166</b>          | <b>–</b>           | <b>191</b>           | <b>191</b>          | <b>–</b>           | <b>191</b>          | <b>191</b>          | <b>–</b>           |
| Finance personnel headcount                                   | 7   | <b>4</b>   | <b>4</b>            | <b>–</b>           | <b>5</b>             | <b>5</b>            | <b>–</b>           | <b>5</b>            | <b>5</b>            | <b>–</b>           |
| Human Resources personnel headcount                           | 7   | <b>18</b>  | <b>18</b>           | <b>–</b>           | <b>19</b>            | <b>19</b>           | <b>–</b>           | <b>19</b>           | <b>19</b>           | <b>–</b>           |

References

1. Full Time Equivalent (FTE). E.g. One full time person = 1FTE. A person working half time (say 4 hours out of 8) = 0.5FTE.
2. s57 of the Systems Act
3. Include only in Consolidated Statements
4. Include municipal entity employees in Consolidated Statements
5. Include headcount (number of persons, Not FTE) of managers and staff only (exclude councillors)
6. Managers who provide the direction of a critical technical function
7. Total number of employees working on these functions



## Cape Town International Convention Centre - Supporting Table SD6 Budgeted monthly cash and revenue/expenditure

| Description                                       | Budget Year 2017/18 |                |                |                |                |                 |                |                |                |                |                |                 | Medium Term Revenue and Expenditure Framework |                        |                        |
|---------------------------------------------------|---------------------|----------------|----------------|----------------|----------------|-----------------|----------------|----------------|----------------|----------------|----------------|-----------------|-----------------------------------------------|------------------------|------------------------|
|                                                   | July                | August         | Sept.          | October        | November       | December        | January        | February       | March          | April          | May            | June            | Budget Year 2017/18                           | Budget Year +1 2018/19 | Budget Year +2 2019/20 |
| <b>R thousands</b>                                |                     |                |                |                |                |                 |                |                |                |                |                |                 |                                               |                        |                        |
| <b>Revenue By Source</b>                          |                     |                |                |                |                |                 |                |                |                |                |                |                 |                                               |                        |                        |
| Service charges                                   | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| Rental of facilities and equipment                | 8 439               | 10 197         | 17 974         | 13 900         | 15 003         | 3 948           | 5 987          | 11 587         | 13 929         | 10 942         | 10 011         | 9 655           | 131 571                                       | 140 123                | 149 931                |
| Other revenue                                     | 11 245              | 11 823         | 16 024         | 15 534         | 15 572         | 7 318           | 8 418          | 13 117         | 15 824         | 14 061         | 12 576         | 11 368          | 152 880                                       | 138 261                | 146 666                |
| Gains on disposal of PPE                          | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| <b>Total Revenue</b>                              | <b>19 683</b>       | <b>22 020</b>  | <b>33 998</b>  | <b>29 434</b>  | <b>30 575</b>  | <b>11 266</b>   | <b>14 404</b>  | <b>24 704</b>  | <b>29 753</b>  | <b>25 003</b>  | <b>22 587</b>  | <b>21 024</b>   | <b>284 451</b>                                | <b>278 383</b>         | <b>296 597</b>         |
| <b>Expenditure By Type</b>                        |                     |                |                |                |                |                 |                |                |                |                |                |                 |                                               |                        |                        |
| Employee related costs                            | 7 563               | 7 570          | 7 544          | 7 548          | 7 558          | 7 544           | 7 453          | 7 565          | 7 241          | 7 049          | 7 202          | 7 051           | 88 887                                        | 87 045                 | 92 793                 |
| Remuneration of Board Members                     | –                   | –              | 201            | –              | –              | 201             | –              | –              | 201            | –              | –              | 201             | 804                                           | 856                    | 916                    |
| Debt impairment                                   | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| Collection costs                                  | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| Depreciation & asset impairment                   | 670 000             | 2 988          | 2 988          | 2 988          | 2 988          | 2 988           | 2 988          | 2 988          | 2 988          | 2 988          | 2 988          | 2 988           | 702 868                                       | 37 367                 | 39 796                 |
| Finance charges                                   | 314                 | 312            | 310            | 309            | 307            | 305             | 304            | 302            | 300            | 298            | 297            | 295             | 3 651                                         | 3 395                  | 3 112                  |
| Bulk purchases                                    | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| Other materials                                   | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| Contracted services                               | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| Transfers and grants                              | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| Other expenditure                                 | 13 583              | 13 956         | 15 312         | 15 032         | 15 157         | 11 843          | 12 502         | 14 165         | 14 848         | 14 314         | 13 842         | 13 393          | 167 947                                       | 168 780                | 151 167                |
| Loss on disposal of PPE                           | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| <b>Total Expenditure</b>                          | <b>691 460</b>      | <b>24 826</b>  | <b>26 355</b>  | <b>25 877</b>  | <b>26 010</b>  | <b>22 881</b>   | <b>23 246</b>  | <b>25 020</b>  | <b>25 578</b>  | <b>24 649</b>  | <b>24 329</b>  | <b>23 928</b>   | <b>964 158</b>                                | <b>297 443</b>         | <b>287 785</b>         |
| <b>Capital expenditure</b>                        |                     |                |                |                |                |                 |                |                |                |                |                |                 |                                               |                        |                        |
| Capital assets                                    | 3 999               | 3 999          | 3 999          | 3 999          | 3 999          | 3 999           | 3 999          | 3 999          | 3 999          | 3 999          | 3 999          | 3 999           | 47 982                                        | 45 443                 | 51 879                 |
| <b>Total capital expenditure</b>                  | <b>3 999</b>        | <b>3 999</b>   | <b>3 999</b>   | <b>3 999</b>   | <b>3 999</b>   | <b>3 999</b>    | <b>3 999</b>   | <b>3 999</b>   | <b>3 999</b>   | <b>3 999</b>   | <b>3 999</b>   | <b>3 999</b>    | <b>47 982</b>                                 | <b>45 443</b>          | <b>51 879</b>          |
| <b>Cash flow</b>                                  |                     |                |                |                |                |                 |                |                |                |                |                |                 |                                               |                        |                        |
| Ratepayers and other                              | 18 742              | 21 035         | 33 005         | 28 420         | 29 548         | 10 257          | 13 437         | 23 757         | 28 802         | 24 048         | 21 639         | 15 310          | 268 000                                       | 268 630                | 296 597                |
| Grants                                            | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| Interest                                          | 941                 | 985            | 993            | 1 014          | 1 027          | 1 009           | 967            | 947            | 951            | 955            | 948            | 934             | 11 671                                        | 10 100                 | 9 534                  |
| Suppliers, employees and other                    | (19 016)            | (19 396)       | (20 926)       | (20 450)       | (20 584)       | (17 458)        | (17 824)       | (19 600)       | (20 159)       | (19 232)       | (18 914)       | (22 061)        | (235 621)                                     | (249 961)              | (255 216)              |
| Finance charges                                   | (314)               | (312)          | (310)          | (309)          | (307)          | (305)           | (304)          | (302)          | (300)          | (298)          | (297)          | (295)           | (3 651)                                       | (3 395)                | (3 112)                |
| Dividends paid                                    | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| <b>NET CASH FROM/(USED) OPERATING ACTIVITIES</b>  | <b>354</b>          | <b>2 312</b>   | <b>12 761</b>  | <b>8 676</b>   | <b>9 684</b>   | <b>(6 496)</b>  | <b>(3 723)</b> | <b>4 802</b>   | <b>9 294</b>   | <b>5 472</b>   | <b>3 376</b>   | <b>(6 113)</b>  | <b>40 398</b>                                 | <b>25 374</b>          | <b>47 803</b>          |
| Decrease (increase) other non-current receivables | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| Decrease (increase) in non-current investments    | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| Proceeds on disposal of PPE                       | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| Capital assets                                    | (3 999)             | (3 999)        | (3 999)        | (3 999)        | (3 999)        | (3 999)         | (3 999)        | (3 999)        | (3 999)        | (3 999)        | (3 999)        | (3 999)         | (47 982)                                      | (45 443)               | (51 879)               |
| <b>NET CASH FROM/(USED) INVESTING ACTIVITIES</b>  | <b>(3 999)</b>      | <b>(3 999)</b> | <b>(3 999)</b> | <b>(3 999)</b> | <b>(3 999)</b> | <b>(3 999)</b>  | <b>(3 999)</b> | <b>(3 999)</b> | <b>(3 999)</b> | <b>(3 999)</b> | <b>(3 999)</b> | <b>(3 999)</b>  | <b>(47 982)</b>                               | <b>(45 443)</b>        | <b>(51 879)</b>        |
| Borrowing long term/refinancing/short term        | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| Repayment of borrowing                            | (205)               | (207)          | (208)          | (210)          | (212)          | (213)           | (215)          | (217)          | (219)          | (220)          | (222)          | (224)           | (2 573)                                       | (2 830)                | (3 112)                |
| Increase in consumer deposits                     | –                   | –              | –              | –              | –              | –               | –              | –              | –              | –              | –              | –               | –                                             | –                      | –                      |
| <b>NET CASH FROM/(USED) FINANCING ACTIVITIES</b>  | <b>(205)</b>        | <b>(207)</b>   | <b>(208)</b>   | <b>(210)</b>   | <b>(212)</b>   | <b>(213)</b>    | <b>(215)</b>   | <b>(217)</b>   | <b>(219)</b>   | <b>(220)</b>   | <b>(222)</b>   | <b>(224)</b>    | <b>(2 573)</b>                                | <b>(2 830)</b>         | <b>(3 112)</b>         |
| <b>NET INCREASE/ (DECREASE) IN CASH HELD</b>      | <b>(3 850)</b>      | <b>(1 893)</b> | <b>8 554</b>   | <b>4 467</b>   | <b>5 473</b>   | <b>(10 709)</b> | <b>(7 937)</b> | <b>587</b>     | <b>5 076</b>   | <b>1 254</b>   | <b>(845)</b>   | <b>(10 335)</b> | <b>(10 157)</b>                               | <b>(22 899)</b>        | <b>(7 188)</b>         |

Cape Town International Convention Centre - Supporting Table SD7a Capital expenditure on new assets by asset class

| Description                                                | Ref      | 2013/14         | 2014/15         | 2015/16         | Current Year 2016/17 |                 |                    | Medium Term Revenue and Expenditure Framework |                        |                        |
|------------------------------------------------------------|----------|-----------------|-----------------|-----------------|----------------------|-----------------|--------------------|-----------------------------------------------|------------------------|------------------------|
|                                                            |          | Audited Outcome | Audited Outcome | Audited Outcome | Original Budget      | Adjusted Budget | Full Year Forecast | Budget Year 2017/18                           | Budget Year +1 2018/19 | Budget Year +2 2019/20 |
| <b>R thousands</b>                                         | <b>1</b> |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Capital expenditure on new assets by asset category</b> |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Infrastructure</b>                                      |          | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Infrastructure - Road transport                            |          | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Roads, Pavements & Bridges                                 |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Storm water                                                |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Infrastructure - Electricity                               |          | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Generation                                                 |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Transmission & Reticulation                                |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Street Lighting                                            |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Infrastructure - Water                                     |          | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Dams & Reservoirs                                          |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Water purification                                         |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Reticulation                                               |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Infrastructure - Sanitation                                |          | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Reticulation                                               |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Sewerage purification                                      |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Infrastructure - Other                                     |          | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Waste Management                                           |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Transportation                                             |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Gas                                                        |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                      |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Community</b>                                           |          | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Parks & gardens                                            |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Sportsfields & stadia                                      |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Swimming pools                                             |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Community halls                                            |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Libraries                                                  |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Recreational facilities                                    |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Fire, safety & emergency                                   |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Security and policing                                      |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Buses                                                      |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Clinics                                                    |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Museums & Art Galleries                                    |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Cemeteries                                                 |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Social rental housing                                      |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                      |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Heritage assets</b>                                     |          | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Buildings                                                  |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                      |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Investment properties</b>                               |          | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Housing development                                        |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                      |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Other assets</b>                                        |          | 28 975          | 72 270          | 359 365         | 256 627              | 391 462         | 391 462            | 21 931                                        | 14 482                 | 15 597                 |
| General vehicles                                           |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Specialised vehicles                                       |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Plant & equipment                                          |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Computers - hardware/equipment                             |          | 1 174           | 8 710           | 7 690           | 2 808                | 1 175           | 1 175              | 5 533                                         | 2 185                  | 1 900                  |
| Furniture and other office equipment                       |          | 1 391           | -               | 1 696           | 1 465                | 1 465           | 1 465              | 3 905                                         | 2 455                  | 455                    |
| Abattoirs                                                  |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Markets                                                    |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Civic Land and Buildings                                   |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other Buildings                                            |          | 25 559          | 63 559          | 349 482         | 251 671              | 388 139         | 388 139            | 11 450                                        | 8 800                  | 12 200                 |
| Other Land                                                 |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Surplus Assets - (Investment or Inventory)                 |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                      |          | 852             | -               | 496             | 683                  | 683             | 683                | 1 042                                         | 1 042                  | 1 042                  |
| <b>Agricultural assets</b>                                 |          | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| List sub-class                                             |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Biological assets</b>                                   |          | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| List sub-class                                             |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Intangibles</b>                                         |          | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Computers - software & programming                         |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other (list sub-class)                                     |          |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Total capital expenditure on new assets</b>             | <b>1</b> | <b>28 975</b>   | <b>72 270</b>   | <b>359 365</b>  | <b>256 627</b>       | <b>391 462</b>  | <b>391 462</b>     | <b>21 931</b>                                 | <b>14 482</b>          | <b>15 597</b>          |

Cape Town International Convention Centre - Supporting Table SD7b Capital expenditure on renewal of existing assets by asset class

| Description                                                                | Ref | 2013/14         | 2014/15         | 2015/16         | Current Year 2016/17 |                 |                    | Medium Term Revenue and Expenditure Framework |                        |                        |
|----------------------------------------------------------------------------|-----|-----------------|-----------------|-----------------|----------------------|-----------------|--------------------|-----------------------------------------------|------------------------|------------------------|
|                                                                            |     | Audited Outcome | Audited Outcome | Audited Outcome | Original Budget      | Adjusted Budget | Full Year Forecast | Budget Year 2017/18                           | Budget Year +1 2018/19 | Budget Year +2 2019/20 |
| <b>R thousands</b>                                                         | 1   |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Capital expenditure on renewal of existing assets by asset category</b> |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Infrastructure</b>                                                      |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Infrastructure - Road transport                                            |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Roads, Pavements & Bridges                                                 |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Storm water                                                                |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Infrastructure - Electricity                                               |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Generation                                                                 |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Transmission & Reticulation                                                |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Street Lighting                                                            |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Infrastructure - Water                                                     |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Dams & Reservoirs                                                          |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Water purification                                                         |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Reticulation                                                               |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Infrastructure - Sanitation                                                |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Reticulation                                                               |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Sewerage purification                                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Infrastructure - Other                                                     |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Waste Management                                                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Transportation                                                             |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Gas                                                                        |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Community</b>                                                           |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Parks & gardens                                                            |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Sportsfields & stadia                                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Swimming pools                                                             |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Community halls                                                            |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Libraries                                                                  |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Recreational facilities                                                    |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Fire, safety & emergency                                                   |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Security and policing                                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Buses                                                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Clinics                                                                    |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Museums & Art Galleries                                                    |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Cemeteries                                                                 |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Social rental housing                                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Heritage assets</b>                                                     |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Buildings                                                                  |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Investment properties</b>                                               |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Housing development                                                        |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Other assets</b>                                                        |     | 12 284          | 10 139          | 20 938          | 16 353               | 20 486          | 20 486             | 26 052                                        | 30 961                 | 36 282                 |
| General vehicles                                                           |     | 16              | -               |                 |                      |                 |                    |                                               |                        |                        |
| Specialised vehicles                                                       |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Plant & equipment                                                          |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Computers - hardware/equipment                                             |     | 9 257           | 1 461           | 2 622           | 11 727               | 13 360          | 13 360             | 9 691                                         | 12 850                 | 15 151                 |
| Furniture and other office equipment                                       |     | 723             | 1 712           | 913             | 1 269                | 2 269           | 2 269              | 2 205                                         | 2 925                  | 575                    |
| Abattoirs                                                                  |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Markets                                                                    |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Civic Land and Buildings                                                   |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other Buildings                                                            |     | 2 288           | 5 455           | 16 939          | 3 000                | 4 500           | 4 500              | 13 850                                        | 14 880                 | 20 250                 |
| Other Land                                                                 |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Surplus Assets - (Investment or Inventory)                                 |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                                      |     | -               | 1 511           | 465             | 358                  | 358             | 358                | 306                                           | 306                    | 306                    |
| <b>Agricultural assets</b>                                                 |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| List sub-class                                                             |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Biological assets</b>                                                   |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| List sub-class                                                             |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Intangibles</b>                                                         |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Computers - software & programming                                         |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other (list sub-class)                                                     |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Total capital expenditure on renewal of existing assets</b>             | 1   | 12 284          | 10 139          | 20 938          | 16 353               | 20 486          | 20 486             | 26 052                                        | 30 961                 | 36 282                 |
| <b>Specialised vehicles</b>                                                |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Refuse                                                                     |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Fire                                                                       |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Conservancy                                                                |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Ambulances                                                                 |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |

## References

1. Total Capital Expenditure on renewal of existing assets by asset category must reconcile to total capital expenditure shown in capital budget less Total Capital Expenditure on new assets

check balance

- - - - - - - - - -

## Cape Town International Convention Centre - Supporting Table SD7c Expenditure on repairs and maintenance by asset class

| Description                                                     | Ref | 2013/14         | 2014/15         | 2015/16         | Current Year 2016/17 |                 |                    | Medium Term Revenue and Expenditure Framework |                        |                        |
|-----------------------------------------------------------------|-----|-----------------|-----------------|-----------------|----------------------|-----------------|--------------------|-----------------------------------------------|------------------------|------------------------|
|                                                                 |     | Audited Outcome | Audited Outcome | Audited Outcome | Original Budget      | Adjusted Budget | Full Year Forecast | Budget Year 2017/18                           | Budget Year +1 2018/19 | Budget Year +2 2019/20 |
| <b>R thousands</b>                                              | 1   |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Expenditure on repairs and maintenance by asset category</b> |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Infrastructure</b>                                           |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Infrastructure - Road transport                                 |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Roads, Pavements & Bridges                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Storm water                                                     |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Infrastructure - Electricity                                    |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Generation                                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Transmission & Reticulation                                     |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Street Lighting                                                 |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Infrastructure - Water                                          |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Dams & Reservoirs                                               |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Water purification                                              |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Reticulation                                                    |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Infrastructure - Sanitation                                     |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Reticulation                                                    |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Sewerage purification                                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Infrastructure - Other                                          |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Waste Management                                                |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Transportation                                                  |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Gas                                                             |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Community</b>                                                |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Parks & gardens                                                 |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Sportsfields & stadia                                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Swimming pools                                                  |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Community halls                                                 |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Libraries                                                       |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Recreational facilities                                         |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Fire, safety & emergency                                        |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Security and policing                                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Buses                                                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Clinics                                                         |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Museums & Art Galleries                                         |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Cemeteries                                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Social rental housing                                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Heritage assets</b>                                          |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Buildings                                                       |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Investment properties</b>                                    |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Housing development                                             |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Other assets</b>                                             |     | 5 955           | 7 199           | 8 235           | 9 137                | 9 153           | 9 153              | 13 973                                        | 14 881                 | 15 529                 |
| General vehicles                                                |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Specialised vehicles                                            |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Plant & equipment                                               |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Computers - hardware/equipment                                  |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Furniture and other office equipment                            |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Abattoirs                                                       |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Markets                                                         |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Civic Land and Buildings                                        |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other Buildings                                                 |     | 5 955           | 7 199           | 8 235           | 9 137                | 9 153           | 9 153              | 13 973                                        | 14 881                 | 15 529                 |
| Other Land                                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Surplus Assets - (Investment or Inventory)                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other                                                           |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Agricultural assets</b>                                      |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| List sub-class                                                  |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Biological assets</b>                                        |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| List sub-class                                                  |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Intangibles</b>                                              |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Computers - software & programming                              |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Other (list sub-class)                                          |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| <b>Total expenditure on repairs and maintenance</b>             |     | 5 955           | 7 199           | 8 235           | 9 137                | 9 153           | 9 153              | 13 973                                        | 14 881                 | 15 529                 |
| <b>Specialised vehicles</b>                                     |     | -               | -               | -               | -                    | -               | -                  | -                                             | -                      | -                      |
| Refuse                                                          |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Fire                                                            |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Conservancy                                                     |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |
| Ambulances                                                      |     |                 |                 |                 |                      |                 |                    |                                               |                        |                        |

## Cape Town International Convention Centre - Supporting Table SD8 Future financial implications of the capital expenditure budget

| Vote Description                                               | Ref | Medium Term Revenue and Expenditure Framework |                        |                        | Forecasts        |                  |                  |               |
|----------------------------------------------------------------|-----|-----------------------------------------------|------------------------|------------------------|------------------|------------------|------------------|---------------|
|                                                                |     | Budget Year 2017/18                           | Budget Year +1 2018/19 | Budget Year +2 2019/20 | Forecast 2020/21 | Forecast 2021/22 | Forecast 2022/23 | Present value |
| <b>R thousands</b>                                             |     |                                               |                        |                        |                  |                  |                  |               |
| <b>Capital expenditure</b>                                     |     |                                               |                        |                        |                  |                  |                  |               |
| <i>List program summary</i>                                    | 1   |                                               |                        |                        |                  |                  |                  |               |
| <b>Total capital expenditure</b>                               |     | -                                             | -                      | -                      | -                | -                | -                | -             |
| <b>Future operational costs by vote</b>                        |     |                                               |                        |                        |                  |                  |                  |               |
| <i>Summarise future operational costs by program</i>           | 2   |                                               |                        |                        |                  |                  |                  |               |
| <b>Total future operational costs</b>                          |     | -                                             | -                      | -                      | -                | -                | -                | -             |
| <b>Future revenue by source</b>                                |     |                                               |                        |                        |                  |                  |                  |               |
| <i>Summarise future revenue implications by revenue source</i> | 3   |                                               |                        |                        |                  |                  |                  |               |
| <b>Total future revenue</b>                                    |     | -                                             | -                      | -                      | -                | -                | -                | -             |
| <b>Net Financial Implications</b>                              |     | -                                             | -                      | -                      | -                | -                | -                | -             |

Cape Town International Convention Centre - Supporting Table SD9 Detailed capital budget

| Municipal Vote/Capital project | Ref | Program/Project description                                                  | Project number | IDP Goal Code 3 | Asset Class 2 | Asset Sub-Class 2                    | Total Project Estimate | 2016/17         |          | Medium Term Revenue and Expenditure Framework |                        |                        | Project information |                |
|--------------------------------|-----|------------------------------------------------------------------------------|----------------|-----------------|---------------|--------------------------------------|------------------------|-----------------|----------|-----------------------------------------------|------------------------|------------------------|---------------------|----------------|
|                                |     |                                                                              |                |                 |               |                                      |                        | Audited Outcome | Forecast | Budget Year 2017/18                           | Budget Year +1 2018/19 | Budget Year +2 2019/20 | Ward location       | New or renewal |
| R thousands                    |     |                                                                              |                |                 |               |                                      |                        |                 |          |                                               |                        |                        |                     |                |
| Building Enhancements          |     |                                                                              |                |                 |               |                                      |                        |                 |          |                                               |                        |                        |                     |                |
|                                |     | REPLACEMENT OF LOADING DOORS HALLS 1-4 IN MARSHALLING YARD                   |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 1 200    |                                               |                        |                        |                     | New            |
|                                |     | REPLACEMENT OF HALL S FLOOR BOARDS                                           |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 1 500    |                                               |                        |                        |                     | New            |
|                                |     | REFURBISHMENT OF BLINDS IN MEETING SUITES                                    |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 2 000    |                                               |                        |                        |                     | New            |
|                                |     | SEALING OF BUILDING EXTERNAL WINDOWS                                         |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 500      |                                               |                        |                        |                     | New            |
|                                |     | PAINTING OF BUILDING EXTERNAL STEEL STRUCTURE                                |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 750      |                                               |                        |                        |                     | New            |
|                                |     | REFURBISHMENT OF OUTSIDE HIGHWAY SIGNAGE                                     |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 1 500    |                                               |                        |                        |                     | New            |
|                                |     | EPOXY OF FLOORS IN BASEMENT AREAS                                            |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 1 200    |                                               |                        |                        |                     | New            |
|                                |     | GALLERY UP LIGHTS REPLACEMENT - LED                                          |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 250      |                                               |                        |                        |                     | New            |
|                                |     | 400 AMPS BULK CIRCUIT BREAKERS TRIP UNIT REPLACEMENT                         |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 300      |                                               |                        |                        |                     | New            |
|                                |     | LED REPLACEMENT IN AUDI 1 & 2                                                |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 500      |                                               |                        |                        |                     | New            |
|                                |     | REPLACEMENT OF BUILDING CORRODED PLUMBING PIPES                              |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 750      |                                               |                        |                        |                     | New            |
|                                |     | REFURBISH OF ALL AIR HANDLING UNITS MOTORS                                   |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 350      |                                               |                        |                        |                     | New            |
|                                |     | BALLROOM EAST & WEST PIT BOX PLUGS REPLACEMENT                               |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 250      |                                               |                        |                        |                     | New            |
|                                |     | REPLACEMENT OF ALL MEETING SUITES PIT BOXES & PLUGS                          |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 500      |                                               |                        |                        |                     | New            |
|                                |     | REPLACEMENT OF ROOF TERRACE PIT BOXES & PLUGS                                |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 150      |                                               |                        |                        |                     | New            |
|                                |     | REPLACEMENT OF GALLERY PIT BOXES & PLUGS                                     |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 300      |                                               |                        |                        |                     | New            |
|                                |     | REFURBISHMENT OF OPERABLE WALLS                                              |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               | 3 000                  | 3 000                  |                     | New            |
|                                |     | GENERATORS INSTALLATION                                                      |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 4 500    |                                               |                        |                        |                     | Renewal        |
|                                |     | REPLACEMENT OF FURNITURE                                                     |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 200                                           | 300                    | 200                    |                     | New            |
|                                |     | PAINTING OF PLANT ROOMS P3 PARKING                                           |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 500                                           |                        |                        |                     | New            |
|                                |     | EPOXY FLOORS IN PLANT ROOMS AND DEMARCATING                                  |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 650                                           |                        |                        |                     | New            |
|                                |     | REPLACEMENT OF AUDI 1 CHAIRS                                                 |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 3 500                                         |                        |                        |                     | New            |
|                                |     | LED REPLACEMENT IN ALL MEETING SUITES                                        |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 500                                           |                        |                        |                     | New            |
|                                |     | REPLACEMENT OF AIR-CONDITION UNITS IN RISERS                                 |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 350                                           |                        |                        |                     | New            |
|                                |     | GALLERY BULKHEAD LIGHTS REPLACEMENT TO ENERGY SAVING LED                     |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 250                                           |                        |                        |                     | New            |
|                                |     | INTERNAL HIGH LEVEL PAINTING OF HALLS 1-4 B                                  |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 2 000                                         |                        |                        |                     | Renewal        |
|                                |     | RE-TILING OF GENERAL AREAS                                                   |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 2 500                                         |                        |                        |                     | Renewal        |
|                                |     | REFURBISHMENT OF ALL FIRE ESCAPES DOORS AND PUSH-BARS LEADING TO THE OUTSIDE |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 200                                           |                        |                        |                     | Renewal        |
|                                |     | AUDITORIUM 1 STAGE REFURBISHMENT                                             |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 1 000                                         |                        |                        |                     | New            |
|                                |     | REPLACEMENT OF THE BALL ROOM EAST & WEST CARPETS                             |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               | 3 500                  |                        |                     | New            |
|                                |     | MARIMBA REFURBISHMENT                                                        |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 10 500                                        |                        |                        |                     | Renewal        |
|                                |     | ESCALATORS REFIRBISHMENT/REPLACEMENT                                         |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 200                                           | 3 250                  | 3 250                  |                     | Renewal        |
|                                |     | UPGRADE OF WAYFINDING SIGNAGE                                                |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 750                                           |                        |                        |                     | Renewal        |
|                                |     | REPLACEMENT OF CEILING TILES AND PAINTING IN GALLERY AREAS                   |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               | 2 500                  |                        |                     | Renewal        |
|                                |     | REPLACE AUDITORIUM 1 AND 2 FLY BARS                                          |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               | 250                    |                        |                     | Renewal        |
|                                |     | COLD ROOM AIRCURTAINS REPLACEMENT                                            |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               | 350                    |                        |                     | Renewal        |
|                                |     | REPLACEMENT OF HALL 1 FLOOR BOARDS                                           |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               | 750                    |                        |                     | Renewal        |
|                                |     | LIFT REFURBISHMENT/REPLACEMENT                                               |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          | 200                                           | 3 000                  | 3 000                  |                     | Renewal        |
|                                |     | REPLACE ALL OF RECYCILE BINS IN GALLERY AREAS                                |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               | 180                    |                        |                     | Renewal        |
|                                |     | REFURSHMENT OF OUTSIDE BUS CANOPY ENTRANCE 3 & 4                             |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               | 1 500                  |                        |                     | Renewal        |
|                                |     | UPGRADE OF STAFF ENTRANCE                                                    |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               | 2 500                  |                        |                     | Renewal        |
|                                |     | REPLACEMENT OF LT SWITCHGEAR                                                 |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               | 100                    |                        |                     | Renewal        |
|                                |     | REPLACEMENT OF ROOF                                                          |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               |                        | 500                    | 10 000              | Renewal        |
|                                |     | ADDITIONAL ACCOMMODATION ON ALL ADMIN LEVELS                                 |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               |                        | 500                    |                     | New            |
|                                |     | TRANSFORMER REPLACEMENT                                                      |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               |                        | 6 500                  |                     | Renewal        |
|                                |     | REPAIRS AND RENOVATIONS TO THE EXTERNAL BUILDING (PAINTING)                  |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               |                        | 2 000                  |                     | New            |
|                                |     | REPAIRS AND RENOVATIONS TO THE INTERNAL BUILDING (PAINTING)                  |                | AC              | Other Assets  | Other Buildings                      |                        |                 |          |                                               |                        | 2 000                  |                     | New            |
| IT & Electronic Infrastructure |     | INTEGRATED SYSTEMS INFRASTRUCTURE                                            |                | AC              | Other Assets  | Computers - hardware/equipment       |                        |                 | 6 559    | 9 351                                         | 3 226                  | 4 518                  |                     | Renewal        |
|                                |     | NETWORK INFRASTRUCTURE                                                       |                | AC              | Other Assets  | Computers - hardware/equipment       |                        |                 | 2 530    | 4 489                                         | 2 232                  | 2 705                  |                     | Renewal        |
|                                |     | OFFICE AUTOMATION                                                            |                | AC              | Other Assets  | Computers - hardware/equipment       |                        |                 | 1 746    | 1 385                                         | 6 678                  | 6 728                  |                     | Renewal        |
|                                |     | SERVER INFRASTRUCTURE                                                        |                | AC              | Other Assets  | Computers - hardware/equipment       |                        |                 | 3 700    |                                               | 2 900                  | 3 100                  |                     | Renewal        |
| Kitchen Enhancements           |     |                                                                              |                | AC              | Other Assets  | Other                                |                        |                 | 1 041    | 1 348                                         | 1 348                  | 1 348                  |                     | Renewal        |
| Catering Furniture & Equipment |     |                                                                              |                | AC              | Other Assets  | Furniture and other office equipment |                        |                 | 3 733    | 6 110                                         | 5 380                  | 1 030                  |                     | Renewal        |
| CTICC East                     |     |                                                                              |                | AC              | Other Assets  | Other Buildings                      |                        |                 | 376 139  | 2 000                                         | 2 000                  | 2 000                  |                     | New            |
| Total Capital expenditure      | 1   |                                                                              |                |                 |               |                                      | -                      | -               | 411 948  | 47 982                                        | 45 443                 | 51 879                 |                     |                |

**Cape Town International Convention Centre - Supporting Table SD10 Long term contracts**

| Description                                                  | Ref | Preceding Years | Current Year 2016/17 | Medium Term Revenue and Expenditure Framework |                        |                        | Forecast 2020/21 | Forecast 2021/22 | Forecast 2022/23 | Forecast 2023/24 | Forecast 2024/25 | Forecast 2025/26 | Forecast 2026/27 | Total Contract Value |
|--------------------------------------------------------------|-----|-----------------|----------------------|-----------------------------------------------|------------------------|------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------------|
|                                                              |     | Total           | Original Budget      | Budget Year 2017/18                           | Budget Year +1 2018/19 | Budget Year +2 2019/20 | Estimate         | Estimate         | Estimate         | Estimate         | Estimate         | Estimate         | Estimate         | Estimate             |
| <b>R thousands</b>                                           | 1   |                 |                      |                                               |                        |                        |                  |                  |                  |                  |                  |                  |                  |                      |
| <b><u>Revenue Obligation By Contract - Operating</u></b>     | 2   |                 |                      |                                               |                        |                        |                  |                  |                  |                  |                  |                  |                  |                      |
| Contract 1                                                   |     | N/A             |                      |                                               |                        |                        |                  |                  |                  |                  |                  |                  |                  | -                    |
| Contract 2                                                   |     |                 |                      |                                               |                        |                        |                  |                  |                  |                  |                  |                  |                  | -                    |
| Contract 3 etc                                               |     |                 |                      |                                               |                        |                        |                  |                  |                  |                  |                  |                  |                  | -                    |
| <b>Total Operating Revenue Implication</b>                   |     | -               | -                    | -                                             | -                      | -                      | -                | -                | -                | -                | -                | -                | -                | -                    |
| <b><u>Expenditure Obligation By Contract - Operating</u></b> | 2   |                 |                      |                                               |                        |                        |                  |                  |                  |                  |                  |                  |                  |                      |
| Contract 1                                                   |     | N/A             |                      |                                               |                        |                        |                  |                  |                  |                  |                  |                  |                  | -                    |
| Contract 2                                                   |     |                 |                      |                                               |                        |                        |                  |                  |                  |                  |                  |                  |                  | -                    |
| Contract 3 etc                                               |     |                 |                      |                                               |                        |                        |                  |                  |                  |                  |                  |                  |                  | -                    |
| <b>Total Operating Expenditure Implication</b>               |     | -               | -                    | -                                             | -                      | -                      | -                | -                | -                | -                | -                | -                | -                | -                    |
| <b><u>Expenditure Obligation By Contract - Capital</u></b>   | 2   |                 |                      |                                               |                        |                        |                  |                  |                  |                  |                  |                  |                  |                      |
| Contract 1                                                   |     | N/A             |                      |                                               |                        |                        |                  |                  |                  |                  |                  |                  |                  | -                    |
| Contract 2                                                   |     |                 |                      |                                               |                        |                        |                  |                  |                  |                  |                  |                  |                  | -                    |
| Contract 3 etc                                               |     |                 |                      |                                               |                        |                        |                  |                  |                  |                  |                  |                  |                  | -                    |
| <b>Total Capital Expenditure Implication</b>                 |     | -               | -                    | -                                             | -                      | -                      | -                | -                | -                | -                | -                | -                | -                | -                    |
| <b>Total Expenditure Implication</b>                         |     | -               | -                    | -                                             | -                      | -                      | -                | -                | -                | -                | -                | -                | -                | -                    |

**Cape Town International Convention Centre - Supporting Table SD11 External mechanisms**

| External mechanism<br><br>Name of organisation | Ref | Period of agreement<br>1 | Service provided | Expiry date of service delivery agreement or contract | Monetary value of agreement<br>2 |
|------------------------------------------------|-----|--------------------------|------------------|-------------------------------------------------------|----------------------------------|
|                                                |     | Years/months             |                  |                                                       |                                  |
| R thousands                                    |     |                          |                  |                                                       |                                  |
| N/A                                            |     |                          |                  |                                                       |                                  |
|                                                |     |                          |                  |                                                       | -                                |



## ANNEXURE B

**Table 2: CTICC Key Performance Indicators (KPIs)**

The following table below illustrates the agreed KPIs for the financial year 2017/18:

| Category |                                            | Measurement                                                                                                  | Annual Target<br>2015/16                  | Actual<br>2015/16                          | Annual Target<br>2016/17                         | Annual Target<br>2017/18                  | Annual Target<br>2018/19                  |
|----------|--------------------------------------------|--------------------------------------------------------------------------------------------------------------|-------------------------------------------|--------------------------------------------|--------------------------------------------------|-------------------------------------------|-------------------------------------------|
| 1        | Operating Profit/ (Loss) before tax        | Percentage achievement of annual budgeted operating profit                                                   | 100%<br>R 24 075 813                      | 279.4%<br>R67 259 732                      | <b>100%</b>                                      | 100%                                      | 100%                                      |
| 2        | Capital Projects                           | Percentage of the total number of capital projects for the year completed or committed                       | 80%                                       | 100%                                       | <b>85%</b>                                       | 85%                                       | 85%                                       |
| 3        | Capital Expenditure (CTICC East Expansion) | Percentage of total capital expenditure spend                                                                | 90%                                       | 99.2%                                      | <b>90%</b>                                       | TBC                                       | -                                         |
| 4        | Quality Product Offering                   | Maintain five star tourism grading through effective management of maintenance & quality of service delivery | Achieve Five Star Tourism Grading Council | Five Star Tourism Grading Council Achieved | <b>Achieve Five Star Tourism Grading Council</b> | Achieve Five Star Tourism Grading Council | Achieve Five Star Tourism Grading Council |
| 5        | Events                                     | Number of events hosted                                                                                      | 510                                       | 504                                        | <b>505</b>                                       | 590                                       | 610                                       |

| Category |                                            | Measurement                                                                               | Annual Target 2015/16    | Actual 2015/16                                                 | Annual Target 2016/17                              | Annual Target 2017/18                        | Annual Target 2018/19                        |
|----------|--------------------------------------------|-------------------------------------------------------------------------------------------|--------------------------|----------------------------------------------------------------|----------------------------------------------------|----------------------------------------------|----------------------------------------------|
| 6        | Events                                     | Number of international events hosted compared to annual budgeted target                  | 32                       | 39                                                             | <b>32</b>                                          | 32                                           | 32                                           |
| 7        | External Audit Report                      | Clean Audit Report (%)                                                                    | Unqualified Audit Report | Unqualified Audit Report for 2014/2015 financial year achieved | <b>Clean Audit Report (2<sup>nd</sup> Quarter)</b> | Clean Audit Report (2 <sup>nd</sup> Quarter) | Clean Audit Report (2 <sup>nd</sup> Quarter) |
| 8        | Human Capital Development                  | Percentage of annual total salary cost spend on training of permanent and temporary staff | 5%                       | 6.9%                                                           | <b>5%</b>                                          | 5%                                           | 5%                                           |
| 9        | Minimum Competency Level                   | Number of senior managers registered for MFMA Competency Course                           | 7                        | 12                                                             | <b>7</b>                                           | 7                                            | 7                                            |
| 10       | Customer Centricity and Service Excellence | 75% of minimum aggregate score for all CTICC internal departments and external suppliers  | 75%                      | 84%                                                            | <b>76%</b>                                         | 78%                                          | 78%                                          |
| 11       | Procurement                                | Supply Chain Procurement from BBBEE suppliers measured in terms of BBBEE Act.             | 50%                      | 92.8%                                                          | <b>Percentage spend not lower than 60%</b>         | 60%                                          | 60%                                          |

| Category |                                                                                                                                                                                          | Measurement                                                                             | Annual Target 2015/16 | Actual 2015/16 | Annual Target 2016/17    | Annual Target 2017/18 | Annual Target 2018/19 |
|----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|-----------------------|----------------|--------------------------|-----------------------|-----------------------|
| 12       | Financial ratios                                                                                                                                                                         |                                                                                         |                       |                |                          |                       |                       |
|          | o Ratio of cost coverage maintained (RCC)                                                                                                                                                | Total cash and investments , less restricted cash for monthly operating expenditure     | N/A                   | N/A            | <b>RCC = 11,07 times</b> | 10.9 times            | 9.3 times             |
|          | o Net debtors to annual income (ND)                                                                                                                                                      | Net current debtors divided by total operating revenue                                  | N/A                   | N/A            | <b>ND = 2%</b>           | 7.7%                  | 7.7%                  |
|          | o Debt coverage by own billed revenue (DC)                                                                                                                                               | Total debt divided by total annual operating income                                     | N/A                   | N/A            | <b>DC = 25,90%</b>       | 13.5%                 | 12.7%                 |
| 13       | Student program<br>Contribution to youth employment and skills development                                                                                                               | Number of students opportunities provided                                               | N/A                   | N/A            | <b>6</b>                 | 6                     | 6                     |
| 14       | Graduate program<br>Contribution to youth employment and skills development                                                                                                              | Number of graduate opportunities provided                                               | N/A                   | N/A            | <b>3</b>                 | 6                     | 6                     |
| 15       | The number of people from the employment equity target groups employed in the three highest levels of management in compliance with a municipal entity's approved employment equity plan | Percentage of Exco, Manco & Leadership positions held by persons from designated groups | N/A                   | N/A            | <b>80%</b>               | 80%                   | 80%                   |

(1) Clean audit is defined as an unqualified audit report with no material findings on compliance to laws and regulations and predetermined objectives

## ANNEXURE C

20 FEBRUARY 2017

**ACCOUNTING OFFICER QUALITY CERTIFICATION**

I, **Julie-May Ellingson**, the accounting officer of Cape Town International Convention Centre Company SOC Ltd (RF), hereby certify that the draft annual budget 2017/2018 and supporting documentation have been prepared in accordance with the Municipal Finance Management Act and the regulations made under the Act, and that the annual budget and supporting documentation are consistent with the Integrated Development Plan of the parent municipality, the service delivery agreement with the parent municipality and the business plan of the entity.

Print name J. ELLINGSON

Title: **Accounting Officer**

Signature J. Ellingson Date 20.2.2017

Print name FAIRCLA PARKER

Title: **Chief Financial Officer**

Signature F. Parker Date 20/2/17

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Cape Town International Convention Centre Company SOC Ltd (RF) (Convenco), Registration no. 1999/007837/30



we are a green conscious convention centre

